

Cary Park District
Board of Commissioners
Parks & Recreation Operations Committee
October 11, 2018
7:00 PM
Community Center
255 Briargate Road
Cary, IL

Minutes

Committee Members Present: Howell and Renner
Commissioners Absent: Hauck
Commissioners Present: Stanko and Frangiamore

Guest Present: None.

Staff Present: Jones, Krueger, Raica, Rogus, Kelly, and Lee.

Hauck called the meeting to order at 7:04 PM.

The minutes from the August 9, 2018 Parks & Recreation Operations Committee meeting were presented for approval.

Renner moved to approve the minutes; second by Howell.

Voice vote: 2-0. All voting yes. Motion carried.

The First Direction item discussed was the Golf Visions, Inc. Management Agreement Extension Request at Foxford Hills Golf Club. Jones explained this will be the sixth time this contract has been brought before the Board for renewal from Golf Visions, Inc. Jones stated there are several items attached to the memo including background information on Golf Visions, Inc., their formal letter of request, and the existing management agreement. Very little has been changed in the contract since the original agreement with the Park District occurred. Staff is requesting the agreement be approved. The contract will also be reviewed the Park District's Attorney. The agreements have always been three years in length. Jones asked if there were any questions.

Renner explained that he has been very happy with Golf Visions, Inc. Stanko stated he is happy with the working relationship between both sides and how well the golf course is doing. He is impressed with the responsiveness and willingness of Golf Visions, Inc. to adapt and be flexible in regards to initiatives such as customer appreciation days.

Stanko asked about the agreement and who would decide the appropriate length of time to extend once the three have passed. Stanko explained he would support a one year extension clause, but not a three year.

Howell asked for clarification that the contract as presented would be approved for a three year agreement extension with an option for an extension for another three years beyond that. Jones stated that is correct, but he is going to have the Park District's Attorney review and alter the language to be a one year extension, not three.

Tim Miles said that they have been associated with the course for 17 years. Involvement of the Park district has been really good for the community, the Park district, as well as golf visions. The relationship has been great between the Park District and them. Foxford Hills is recognized as a premier golf location in the Chicagoland area.

Frangiamore asked where Miles sees the golf industry heading. He stated in Chicagoland this has been the toughest year for golf since he's started because of rain and high temperatures. The industry is in a state of flux. This year the course has been at the budget, and most course have been 10-15% below budget. The industry is suffering and there has been a lot of closures across the nation, and in rural areas he doesn't see a great future for those.

Frangiamore then asked about the number of courses that are closing and how that will impact Foxford Hills moving forward for this region. Miles explained this is a very competitive course for an affordable price. They have maintained a market advantage in the area. He will be pleased if they can sustain where they are. If one of the other local courses were to close, play could increase 8-10%.

Renner moved to recommend Board approval of an extension of the Management Agreement with Golf Visions, Inc. from February 1, 2019 to January 31, 2022. Second by Howell.

Voice vote: 2-0. All voting yes. Motion carried.

Renner moved to adjourn. Second by Howell.

Voice vote: 2-0. All voting yes. Motion carried.

Meeting adjourned 7:20 PM.