









Agenda

- Introductions
- Study Purpose / Overview
- Background Data
 - Summary Findings of Comp Plan
 - Existing Facilities / Studies
 - Cary Grove Park Master Plan
- Stakeholder Input
- Market / Competitor Analysis
 - Demographic Analysis
 - Recreation Trends Analysis
 - Similar Provider Assessment
- Board Input





Study Purpose

Conduct a study to determine the feasibility to construct a new Indoor Recreation Center, and/or an Outdoor Aquatic Center for the Cary Park District.

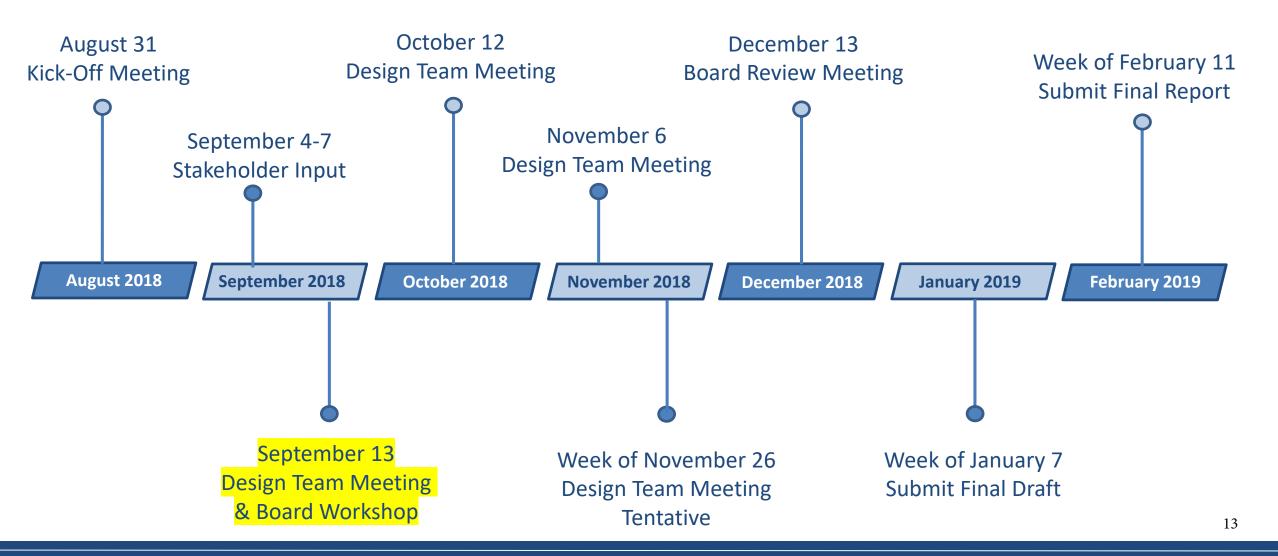
- 1. Gather / Review Background Information
- 2. Stakeholder Input
- 3. Market / Competitor Analysis
- 4. Facilities Program / Amenity Development
- 5. Develop Facilities Space Program / Amenities
- 6. Comparative Analysis of Existing Facilities
- 7. Conceptual Planning
- 8. Operational Plan and Pro forma
- 9. Capital Cost Development







Process Overview









Background Data: Summary of Findings of Comp Plan

- Currently underserved for Indoor Recreation Space
- Demand/need for Indoor Recreation Facilities and Outdoor Aquatics
- Cary Park District
 - Good Reputation
 - Quality Programs
- Goals
 - Indoor Recreation:
 - Provide enhanced and added indoor active recreation and program offerings
 - Provide additional fitness offerings







Background Data: Summary of Findings of Comp Plan

- Recreation Program Priorities
 - High Priority
 - Adult Fitness and Wellness
 - Water Fitness Swim lessons
 - Sports Programs Adult & Youth
 - Conduct Study in 2018-2019





Background Data: Summary of Findings of Comp Plan

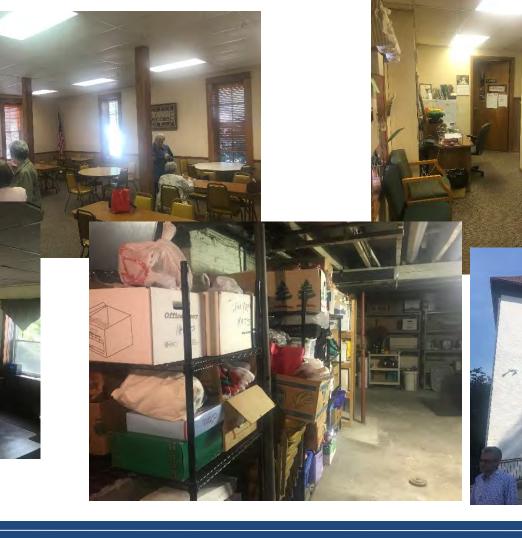
- Outdoor Aquatics
 - Lazy River
 - Waterslide
 - Zero Depth Entry
 - Interactive Water Play
 - Lap Lanes
 - Shade
- Action Plan
 - Conduct Study in 2018-2019

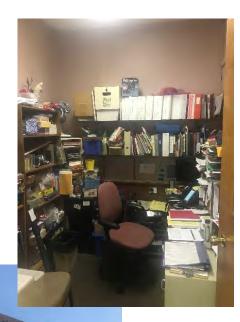






Senior Center







Preschool

Early Learning Center Feasibility Study, March 2015





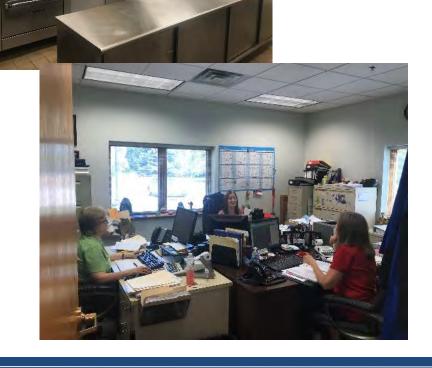




Community Center

• Updated in 2010









Community Center

Updated in 2010







Community Pool

Condition Assessment, November 2015





Background Data: Cary Grove Park Master Plan

April 2017







Stakeholder Input

- Cary Park District provided list of 34 stakeholders.
- Organizations and individuals represented include:
 - Cary Barracudas
 - Cary-Grove Youth Baseball
 - Cary-Grove Youth Lacrosse
 - Jr. Trojans Football/CYSA
 - Camp ECHO Staff
 - Pool Staff
 - Preschool Families
- Conducted 19 phone interviews
- Summary of Responses Follow

- Preschool Staff
- Group Fitness Staff Member
- Front Desk
- Cary-Grove High School
- D26 School District
- Village of Cary
- Foundation Board Members







Stakeholder Input

- Cary Park District has a good reputation
 - Well maintained Facilities
 - Well run programs
 - Professional Staff
 - Always looking to improve
- There is need in the community for an Indoor Recreation Center and a new Outdoor Pool. The indoor facility should include the following spaces/activities:
 - Multi-functional Gymnasium Space
 - Multi-functional Turf
 - Adult Fitness & Wellness
 - Multi-Purpose Space for programming rentals, community events
 - Indoor Track
 - Arts, theater
 - Indoor Pool







Stakeholder Input

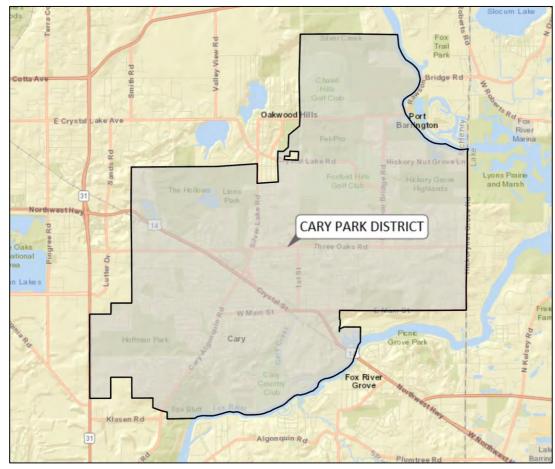
- Potential Partners include:
 - School District
 - The Village
 - Local Sports Organizations
 - Health Organizations
 - McHenry County Community College
 - Corporate Partnerships
- What to do with the existing pool?
 - Keep both pools enclose
 - Convert to Preschool playground
 - Expand the Community Center
 - Sell to Village or Developer
- Generally the stakeholders believe the community will support new facilities, with an eye on potential tax increase and maintaining reasonable rates.



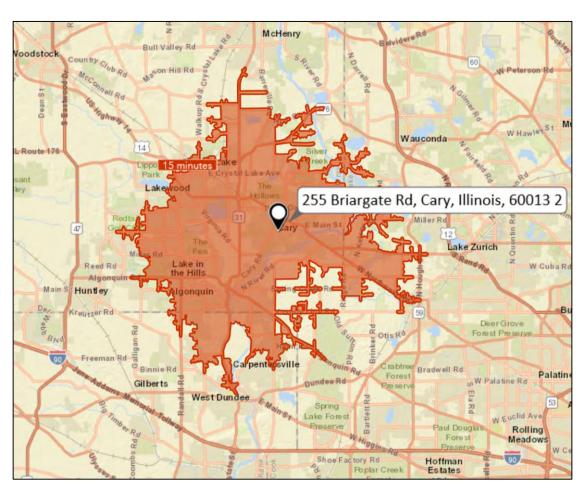


Market / Competitor Analysis

Demographic Boundaries



Park District



15-Minute Drive Time

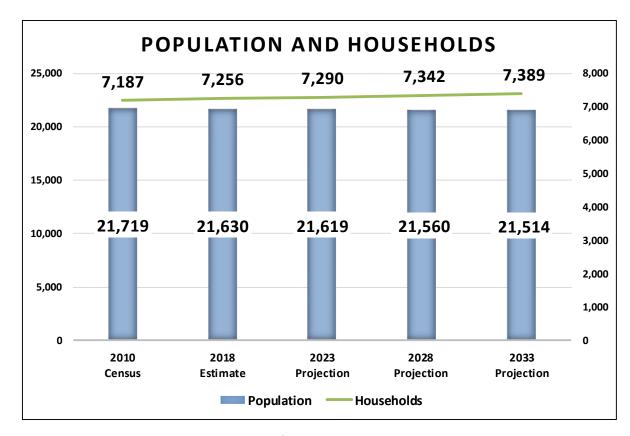


DEMOGRAPHIC ANALYSIS





Population & Households



POPULATION AND HOUSEHOLDS 46,589 140,000 46,264 50,000 45,629 45,930 45,216 45,000 120,000 40,000 100,000 35,000 30,000 80,000 25,000 131,769 131,863 131,557 131,436 131,773 60,000 20,000 15,000 40,000 10,000 20,000 5,000 2010 2023 2028 2033 2018 Projection **Estimate Projection** Projection Census ---- Households Population

Park District

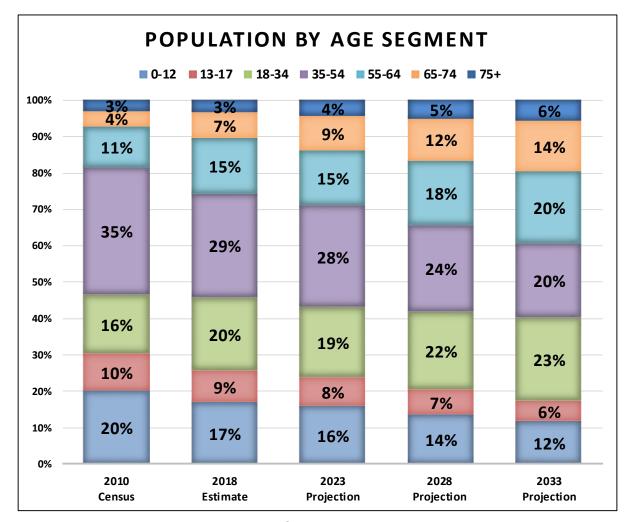
15-Minute Drive Time

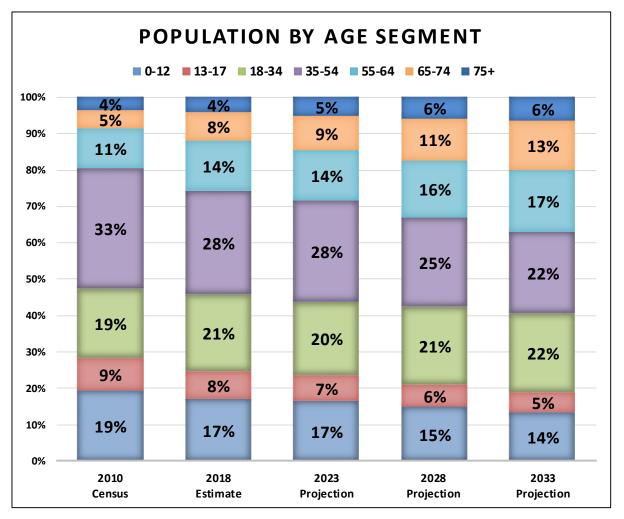






Age Segments





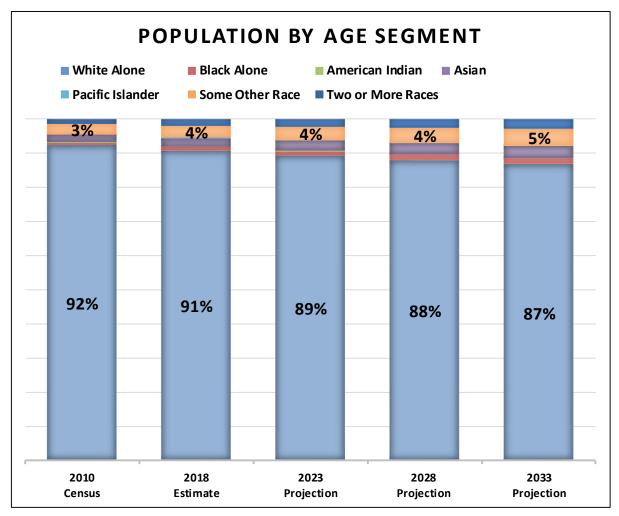
Park District

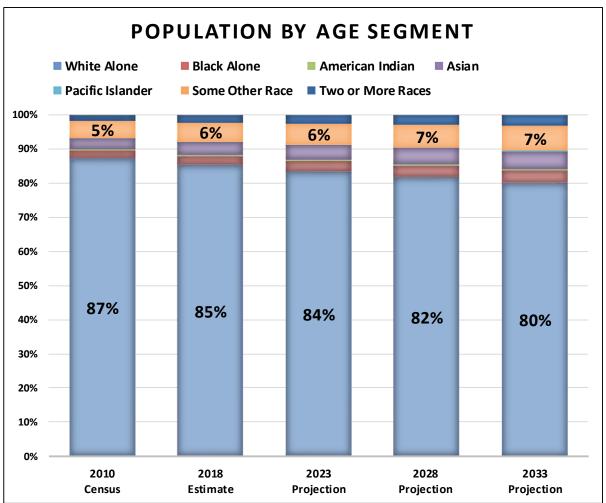






Race





Park District

15-Minute Drive Time

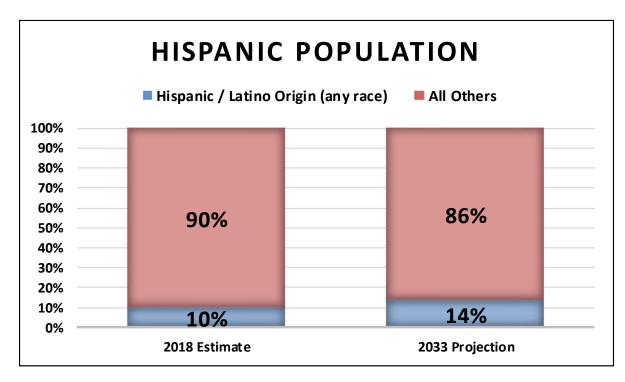
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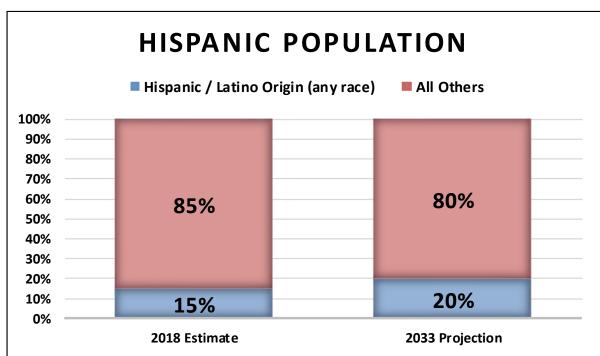






Ethnicity





Park District

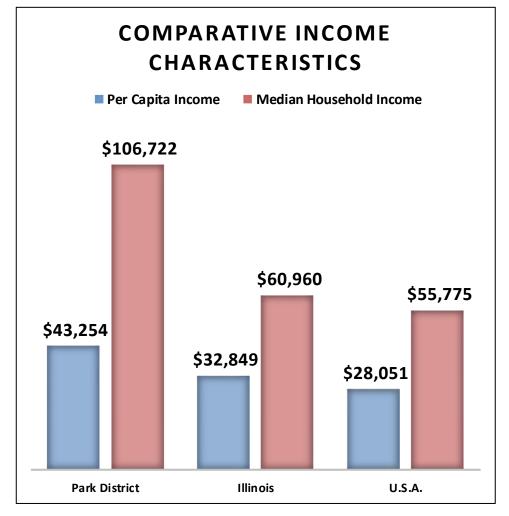
15-Minute Drive Time



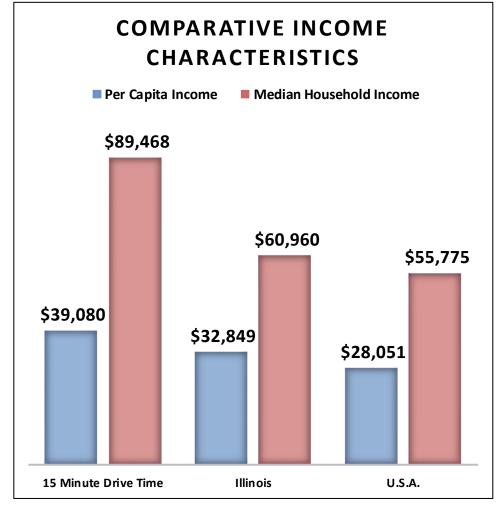




Income



Park District



15-Minute Drive Time







RECREATION TRENDS ANALYSIS





National Trends- General Sports

Five-Year Increase:

- 1. Rugby
- 2. Competitive Boxing
- 3. Lacrosse
- 4. Roller Hockey
- Field Hockey

One-Year Increase:

- 1. Competitive Boxing
- Pickleball
- Flag Football
- 4. Baseball
- 5. Field Hockey

	Par	ticipation Lev	% Change				
Activity	2012	2016	2017	5-Year Trend	1-Year Trend		
Golf * (2011, 2015, and 2016 data)	25,682	24,120	23,815	-7.3%	-1.3%		
Basketball	23,708	22,343	23,401	-1.3%	4.7%		
Tennis	17,020	18,079	17,683	3.9%	-2.2%		
Baseball	12,976	14,760	15,642	20.5%	6.0%		
Soccer (Outdoor)	12,944	11,932	11,924	-7.9%	-0.1%		
Softball (Slow Pitch)	7,411	7,690	7,283	-1.7%	-5.3%		
Football, Flag	5,865	6,173	6,551	11.7%	6.1%		
Badminton	7,278	7,354	6,430	-11.7%	-12.6%		
Volleyball (Court)	6,384	6,216	6,317	-1.0%	1.6%		
Football, Touch	7,295	5,686	5,629	-22.8%	-1.0%		
Soccer (Indoor)	4,617	5,117	5,399	16.9%	5.5%		
Football, Tackle	6,220	5,481	5,224	-16.0%	-4.7%		
Volleyball (Sand/Beach)	4,505	5,489	4,947	9.8%	-9.9%		
Gymnastics	5,115	5,381	4,805	-6.1%	-10.7%		
Track and Field	4,257	4,116	4,161	-2.3%	1.1%		
Cheerleading	3,244	4,029	3,816	17.6%	-5.3%		
Racquetball	4,070	3,579	3,526	-13.4%	-1.5%		
Pickleball	N/A	2,815	3,132	N/A	11.3%		
Ultimate Frisbee	5,131	3,673	3,126	-39.1%	-14.9%		
Ice Hockey	2,363	2,697	2,544	7.7%	-5.7%		
Softball (Fast Pitch)	2,624	2,467	2,309	-12.0%	-6.4%		
Lacrosse	1,607	2,090	2,171	35.1%	3.9%		
Wrestling	1,922	1,922	1,896	-1.4%	-1.4%		
Roller Hockey	1,367	1,929	1,834	34.2%	-4.9%		
Rugby	887	1,550	1,621	82.8%	4.6%		
Field Hockey	1,237	1,512	1,596	29.0%	5.6%		
Squash	1,290	1,549	1,492	15.7%	-3.7%		
Boxing for Competition	959	1,210	1,368	42.6%	13.1%		
NOTE: Participation f	igures are in	000's for the	US population	n ages 6 and ove	r		

^{*2017} information not available for Golf. Information to be released by National Golf Foundation. Participation figures above reflect 2011, 2015, and 2016 data.







National Trends- General Fitness

Five-Year Increase:

- 1. Triathlon (Non-Traditional)
- 2. Trail Running
- 3. Aerobics (High Impact)
- 4. Triathlon (Traditional)
- 4. Tai Chi

One-Year Increase:

- 1. Triathlon (Non-Traditional)
- 2. Running/Jogging
- 3. Trail Running
- 4. Cross-Training
- 5. Stationary Cycling

National Participatory Trends - General Fitness									
A - st. da .	Par	ticipation Lev	% Change						
Activity	2012	2016	2017	5-Year Trend	1-Year Trend				
Fitness Walking	114,029	107,895	110,805	-2.8%	2.7%				
Treadmill	50,839	51,872	52,966	4.2%	2.1%				
Free Weights (Dumbbells/Hand Weights)	N/A	51,513	52,217	N/A	1.4%				
Running/Jogging	51,450	47,384	50,770	-1.3%	7.1%				
Weight/Resistant Machines	38,999	35,768	36,291	-6.9%	1.5%				
Stationary Cycling (Recumbent/Upright)	35,987	36,118	36,035	0.1%	-0.2%				
Stretching	35,873	33,771	33,195	-7.5%	-1.7%				
Elliptical Motion Trainer*	28,560	32,218	32,283	13.0%	0.2%				
Free Weights (Barbells)	26,688	26,473	27,444	2.8%	3.7%				
Yoga	23,253	26, 268	27,354	17.6%	4.1%				
Calisthenics/Bodyweight Exercise	N/A	25,110	24,454	N/A	-2.6%				
Choreographed Exercise	N/A	21,839	22,616	N/A	3.6%				
Aerobics (High Impact)	16,178	21,390	21,476	32.7%	0.4%				
Stair Climbing Machine	12,979	15,079	14,948	15.2%	-0.9%				
Cross-Training Style Workout	N/A	12,914	13,622	N/A	5.5%				
Stationary Cycling (Group)	8,477	8,937	9,409	11.0%	5.3%				
Trail Running	5,806	8,582	9,149	57.6%	6.6%				
Pilates Training	8,519	8,893	9,047	6.2%	1.7%				
Cardio Kickboxing	6,725	6,899	6,693	-0.5%	-3.0%				
Boot Camp Style Cross-Training	7,496	6,583	6,651	-11.3%	1.0%				
Martial Arts	5,075	5,745	5,838	15.0%	1.6%				
Boxing for Fitness	4,831	5,175	5,157	6.7%	-0.3%				
Tai Chi	3,203	3,706	3,787	18.2%	2.2%				
Barre	N/A	3,329	3,436	N/A	3.2%				
Triathlon (Traditional/Road)	1,789	2,374	2,162	20.8%	-8.9%				
Triathlon (Non-Traditional/Off Road)	1,075	1,705	1,878	74.7%	10.1%				
NOTE: Participation figures are in 000's for	the US popu	ation ages 6	and over						
Legend:	Large Increase (greater than 25%)	M oderate Increase (0% to 25%)	Moderate Decrease (0% to -25%)	Large Decrease (less than -25%)					

^{*}Cardio Cross Trainer is merged to Elliptical Motion Trainer







National Trends- Outdoor/Adventure Recreation

Five-Year Increase:

- 1. Bicycling (BMX)
- 2. Adventure Racing
- 3. Backpacking Overnight
- 4. Hiking (Day)
- 4. Mountain Biking

One-Year Increase:

- 1. Bicycling (BMX)
- 2. Backpacking Overnight
- 3. Hiking (Day)
- 4. Fishing (Saltwater)
- 5. Birdwatching

Activity	Par	ticipation Lev	% Ch	ange		
Activity	2012	2016	2017	5-Year Trend	1-Year Trend	
liking (Day)	34,519	42,128	44,900	30.1%	6.6%	
icycling (Road)	39,790	38,365	38,866	-2.3%	1.3%	
ishing (Freshwater)	39,002	38,121	38,346	-1.7%	0.6%	
amping (< 1/4 Mile of Vehicle/Home)	31,454	26,467	26, 262	-16.5%	-0.8%	
amping (Recreational Vehicle)	15,903	15,855	16, 159	1.6%	1.9%	
ishing (Saltwater)	12,000	12,266	13,062	8.9%	6.5%	
irdwatching (>1/4 mile of Vehicle/Home)	13,535	11,589	12,296	-9.2%	6.1%	
ackpacking Overnight	7,933	10,151	10,975	38.3%	8.1%	
icycling (Mountain)	7,265	8,615	8,609	18.5%	-0.1%	
rchery	7,173	7,903	7,769	8.3%	-1.7%	
ishing (Fly)	5,848	6,456	6,791	16.1%	5.2%	
kateboarding	6,227	6,442	6,382	2.5%	-0.9%	
oller Skating, In-Line	6,647	5, 381	5,268	-20.7%	-2.1%	
icycling (BMX)	1,861	3, 104	3,413	83.4%	10.0%	
dventure Racing	1,618	2,999	2,529	56.3%	-15.7%	
limbing (Traditional/Ice/Mountaineering)	2,189	2,790	2,527	15.4%	-9.4%	
IOTE: Participation figures are in 000's for the	US population	ages 6 and o	ver			







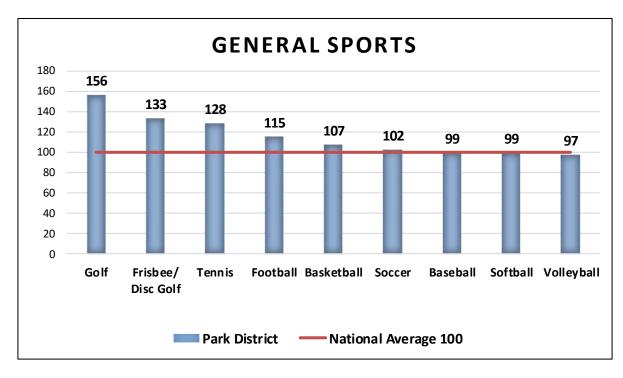
National Trends- Aquatics

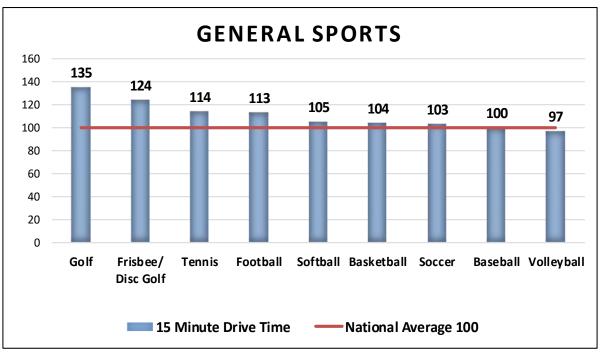
National Participatory Trends - Aquatics										
Participation Levels % Change										
Activity	Activity 2012 2016 201		2017	5-Year Trend	1-Year Trend					
Swimming (Fitness)	23,216	26,601	27,135	16.9%	2.0%					
Aquatic Exercise	9,177	10,575	10,459	14.0%	-1.1%					
Swimming (Competition)	2,502	3,369	3,007	20.2%	-10.7%					
NOTE: Participation figures are in 000's for the US population ages 6 and over										
Legend:	Large Increase (greater than 25%)	M oderate Increase (0% to 25%)	M oderate Decrease (0% to -25%)	Large Decrease (less than -25%)						





Local Trends- General Sports





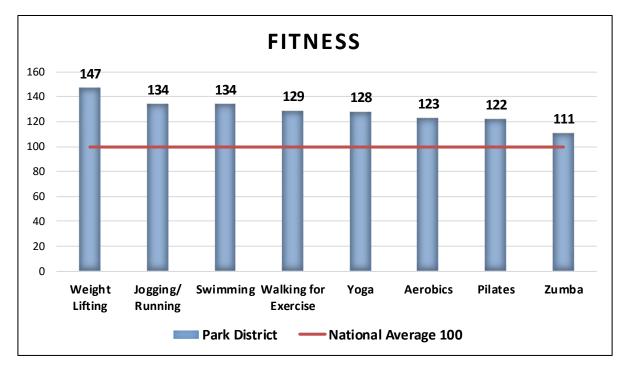
Park District

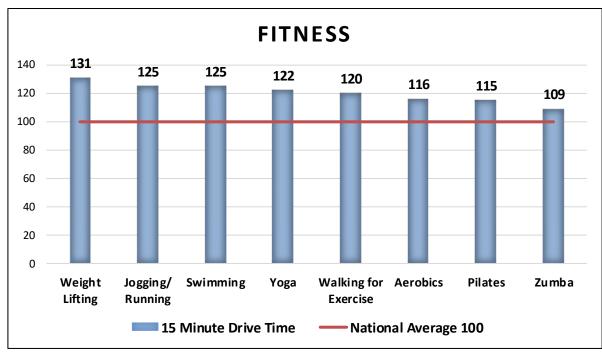






Local Trends- Fitness



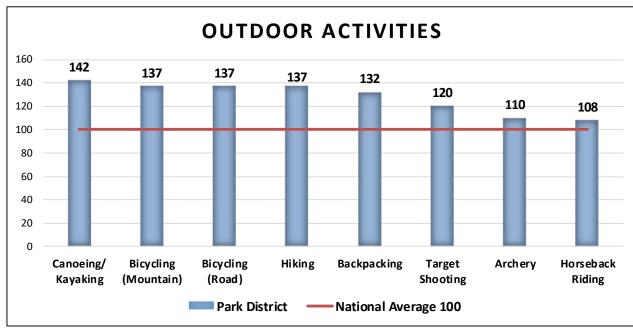


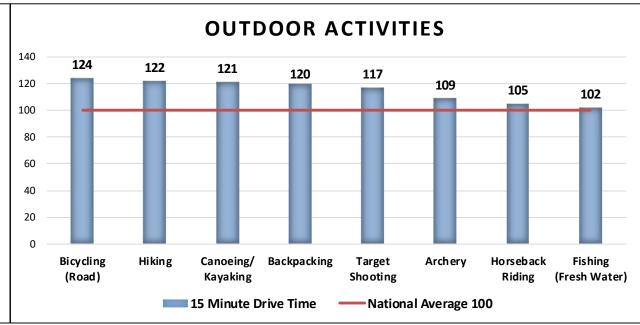
Park District





Local Trends- Outdoor Activities





Park District









SIMILAR PROVIDER ASSESSMENT





Methodology

- ➤ The Consulting Team utilized an approximate 30-minute drive time from Cary Park District's Administrative Office (255 Briargate Road, Cary IL 60013)
- > The focus of this similar provider assessment was:
 - Community Recreation Center
 - Aquatic Facilities
 - > Fitness Centers













Community Recreation Center

- Total of 12 Centers
- Facilities included:
 YMCA's, community
 centers from surrounding
 municipalities, and
 private recreation centers

Indoor Amenities Breakdown														
Facility	Distance (mi.)	Gymnasium	Running/Walking Track	Racquet Court	Aquatics	Fitness Center	Group Exercise Studio	Locker Rooms	Teen Center	Class / Meeting Spaces	Child Care	Rentals	Senior Center	Concessions / Juice Bar
Cary Park District Community Center	0.0				Χ	Χ		Χ		Χ	Χ	Χ		
Sage YMCA	3.8	Χ		Χ	Χ	Χ	Χ					Χ		
Canlan Sportsplex	4.8	Χ				Χ				Χ	Χ	Χ		Χ
Rakow Center	10.0	Χ	Χ		Χ					Χ		Χ		
Randall Oaks Community Center	10.5	Χ	Χ							Χ		Χ		
Foglia YMCA	11.8	Χ			Χ	Χ	Χ	Χ	Χ	Χ	Χ	Χ		
Buehler YMCA	11.8	Χ			Χ	Χ	Χ	Χ	Χ	Χ	Χ	Χ		
Woodstock Recreation Center	13.2	Χ	Χ	Χ	Χ	Χ	Χ	Χ		Χ	Χ	Χ		
The Centre of Elgin	14.2	Χ	Χ	Χ	Χ	Χ	Χ	Χ		Χ	Χ	Χ	Χ	
Falcon Park Recreation Center	14.6	Χ	Χ							Χ				
Taylor Family Branch YMCA - Elgin	16.3	Χ			Χ	Χ	Χ	Χ	Χ	Χ	Χ	Χ		
Mundelein Community Center	18.6	Χ			Χ	Χ		Χ			Χ			





Community Recreation Center

General Membership pricing info (monthly):

Туре	Cary Fitness Member	Low	Average	High
Youth (17 and under)	15 or older	\$21 (Taylor YMCA)	\$29	\$44 (Centre of Elgin)
Adult (18-55)	\$16.25 - \$28.95	\$25 (Taylor YMCA)	\$43	\$66 (Centre of Elgin)
Senior (55+)	\$12.92 - \$22.95	\$25 (Centre of Elgin)	\$38	\$53 (Centre of Elgin)
Family (household)	\$32.42 - \$56.95	\$52 (Taylor YMCA)	\$87	\$109 (3 YMCAs)
Resident % Discount	33% - 35%	13%	15%	17%





Aquatic Facilities

- ➤ A total of 20 Aquatic Facilities
- Facilities included: YMCA's, community centers, and private facilities

Aquatics Amenities Breakdown											
Facility	Distance (mi.)	Zero Depth Entry	Lap Swim Lanes	Diving Boards	Water Play Features	Outdoor Pool	Indoor Pool	Camps/Clinics	Child Care	Swim Clubs/ Teams	Concessions / Juice Bar
Sage YMCA	3.8		Χ	Χ			Χ	Χ	Χ	Χ	
Dolphin Swim Club	4.5		Χ	Χ	Χ		Χ	Χ		Χ	Χ
Lions Armstrong Memorial Pool	4.9		Χ	Χ	Χ	Χ				Χ	
Bear Paddle Swim School	6.4		Χ	Χ	Χ		Χ	Χ	Χ		
Langendorf Aquatic Center	7.3		Х	Х	Х	Х		Х		Χ	
Dolphin Cove Family Aquatic Center	9.4	Χ		Χ	Χ	Χ					Х
Rakow Center	10.0		Χ	Х			Х			Х	
LA Fitness - Lake Zurich	10.3		Χ				Χ		Χ		Х
Foglia YMCA	11.7		Χ	Χ			Х	Χ	Χ	Х	
Buehler YMCA	11.8		Χ	Χ			Χ	Χ	Χ	Χ	
Stingray Bay Family Aquatic Center	12.2	Χ		Χ	Χ	Χ				Χ	Х
Hawthorn Woods Aquatic Center	12.3	Χ	Χ	Χ	Χ	Χ		Χ		Χ	Х
Lords Park Family Aquatic Center	13.8	Χ			Х	Х					
Prairie Stone Sports & Wellness Center	13.9		Χ		Χ		Х		Χ		
Wing Park Family Aquatic Center	13.9	Х			Х	Х					
The Centre of Elgin	14.1		Χ	Χ	Χ		Χ	Χ			
Adventure Island/Lap Pool	14.1	Х	Х	Х	Х		Х	Х			
Palatine Family Aquatic Center	14.7		Χ	Χ	Χ	Х	Х				
Taylor Family Branch YMCA - Elgin	15.3		Χ	Х			Х	Χ	Χ	Х	
Woodstock Water Works	16.4		Χ		Χ		Χ				
Park View Health & Fitness Center	17.3		Χ	Χ			Χ		Χ	Χ	
Seascape Family Aquatic Center	17.3	Χ		Χ	Χ	Χ		Χ			
Merkel Aquatic Center	19.0		Χ	Χ	Χ	Χ		Χ		Χ	







Aquatic Facilities

General Aquatic Program pricing info:

Туре	Cary	Low	Average	High
Open Swim / Daily Admit	free - \$8	Free	\$5.64	\$11
Learn-to-Swim/Group Lesson	\$24 - \$80	\$22.50	\$65.42	\$230
Individual Season Pass	\$42 - \$75	\$35	\$79	\$145
Family Season Pass	\$66 - \$112 (up to 4)	\$80	\$195	\$425







Similar Provider Next Steps

- Review final list of providers and ensure no sites missing
- > Continue developing inventory of amenities and pricing info for fitness facilities
- > Determine recreation programs of interest for additional pricing info
- Similar Provider Assessment Draft report development





Question #1

What are the strengths of the Cary Park District related to the opportunity to develop an Indoor Recreation Center and/or a new Outdoor Aquatics Facility?

- What obstacles might the District encounter?
- Are there other opportunities that should be considered?





Question #2

As a Cary Park District Board member, what do you feel are the most pressing indoor recreational and aquatic issues in the community that this opportunity could help resolve?

 Are there any other opportunities you would like to include in this potential project?



Question #3

What partnership opportunities should be considered as part of the overall project for either facility?







Question #4

What type of indoor recreation amenities / programs do you think are most needed that would support the community needs the best?

 What type of outdoor aquatic amenities / programs do you think are most needed that would support the community needs the best?





Question #5

If the Cary Park District does develop a new recreation center, what should they do with the existing community center?

 If the Cary Park District does develop a new aquatic facility what should they do with the existing community pool?







Question #6

Do you feel the community would financially support the operations of either facility through memberships and/or program fees?





Next Steps

- Develop Program
- Facility Program
- Conceptual Design
- Cost Estimating
- Operational Plan





Questions?





CARY PARK DISTRICT

Recreation & Aquatic Feasibility Study 6 November 2018

Presented by:



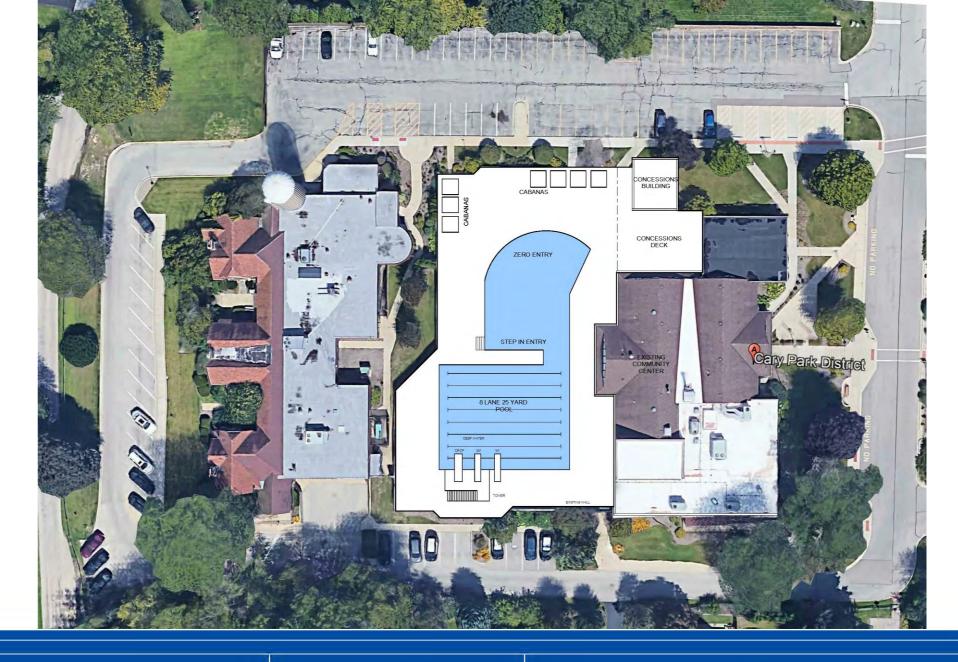




SITE CONCEPTS



SITE PLAN- A



SITE PLAN- B





























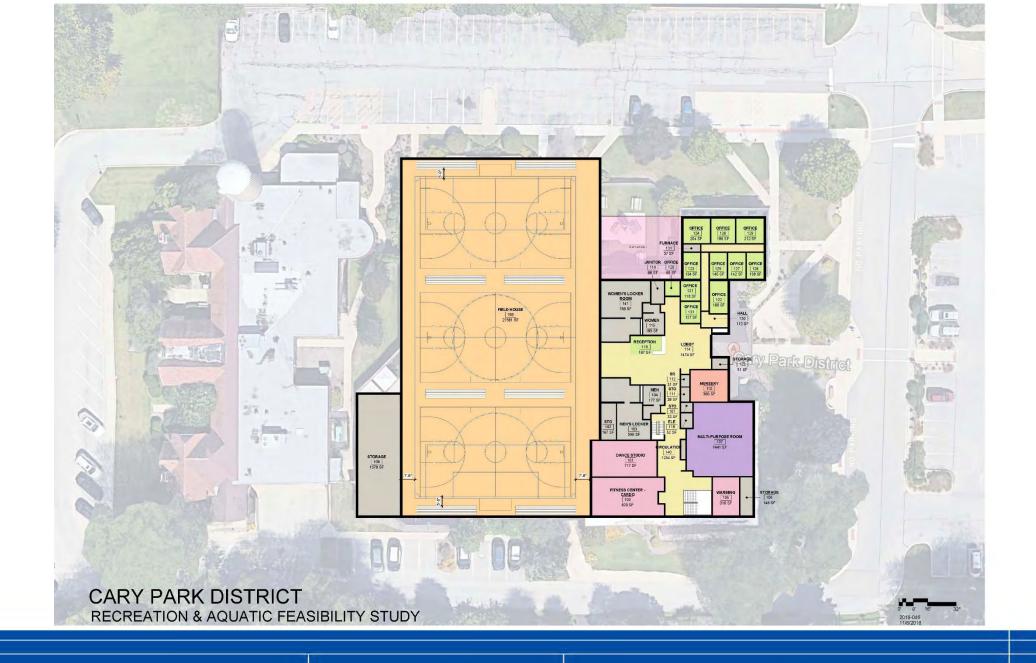




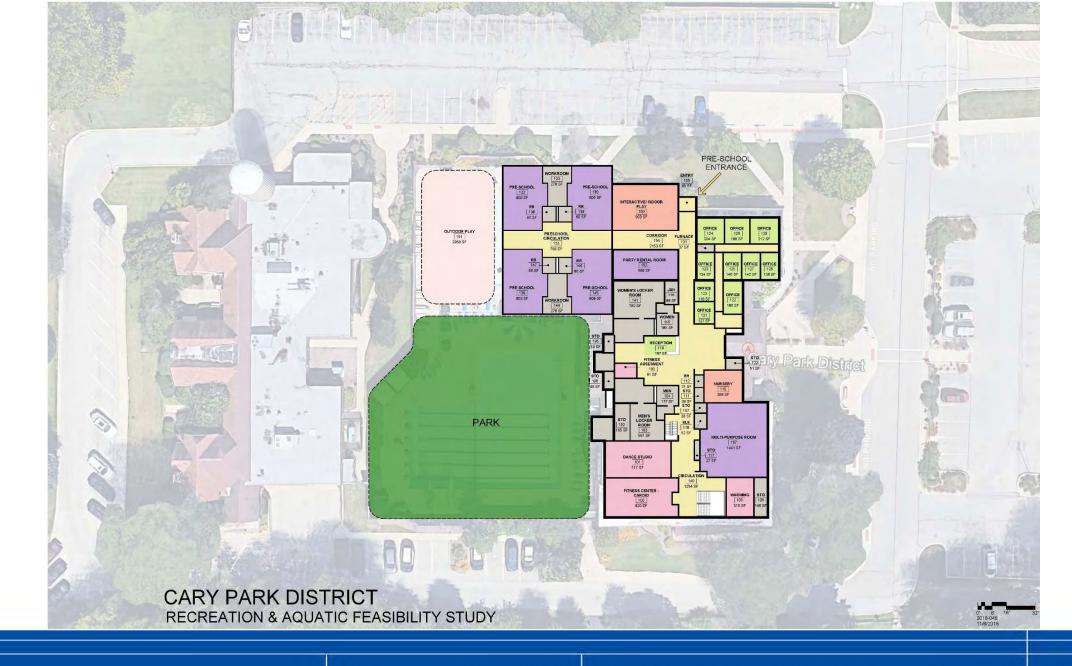




BUILDING CONCEPTS

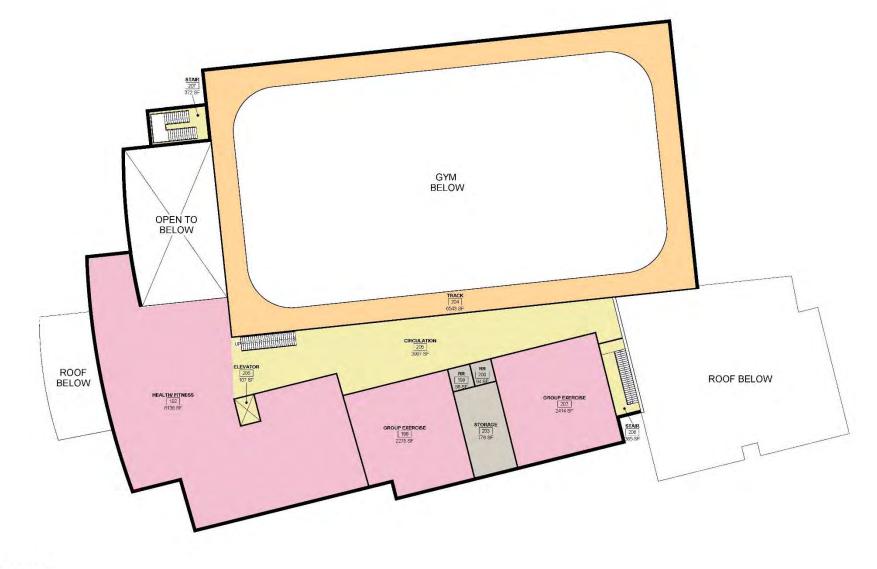


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GROUND FLOOR SCALE: 1/16" = 1'-0" 56,426 SF



UPPER FLOOR SCALE: 1/16" = 1'-0" 26,725 SF

Five Year Pro Forma – Community Center Option A

Pro Forma Revenues & Expenditures

Cary Park District - Option A Community Center BASELINE: REVENUES AND EXPENDITURES

Revenues	FY 19 Budget	1st Year	2nd Year	3rd Year	4th Year	5th Year
Personal Training	\$11,204	\$11,652	\$12,002	\$12,362	\$12,733	\$13,115
Center Passes	\$69,943	\$85,000	\$87,550	\$90,177	\$92,882	\$95,668
Community Center Daily Fees - Resident	\$900	\$5,000	\$5,150	\$5 <i>,</i> 305	\$5,464	\$5,628
Community Center Daily Fees - Non-Resident	\$136	\$1,250	\$1,288	\$1,326	\$1,366	\$1,407
Community Center Room Rentals	\$7,700	\$8,008	\$8,248	\$8,496	\$8,751	\$9,013
Community Center Locker Rentals	\$396	\$412	\$424	\$437	\$450	\$464
Gymansium Programs and Rentals	\$0	\$119,400	\$126,671	\$130,472	\$134,386	\$138,417
Total	\$90,279	\$230,722	\$241,333	\$248,573	\$256,030	\$263,711
Expenditures	FY 19 Budget	1st Year	2nd Year	3rd year	4th year	5th year
Personnel - Administration (Front Desk and Registration Mgr.)	\$42,365	\$75,000	\$77,250	\$79,568	\$81,955	\$84,413
Personnel - Facility Maintenance and Custodial	\$30,462	\$75,000	\$77,250	\$79 <i>,</i> 568	\$81,955	\$84,413
Personnel - Fitness	\$9,680	\$9,970	\$10,270	\$10,578	\$10,895	\$11,222
Building Maintenance and Equipment	\$15,500	\$25,000	\$25,750	\$26,523	\$27,318	\$28,138
Utilities (Heating and A/C)	\$3,000	\$10,000	\$10,300	\$10,609	\$10,927	\$11,255
Marketing and Public Relations	\$800	\$2,500	\$2,575	\$2,652	\$2,732	\$2,814
Program Supplies	\$600	\$618	\$637	\$656	\$675	\$696
Administration (uniforms; operating supplies, licenses and permits)	\$2,897	\$2,984	\$3,073	\$3,166	\$3,261	\$3,358
Fitness Equipment	\$16,000	\$16,480	\$16,974	\$17,484	\$18,008	\$18,548
Gymansium Personnel	\$0	\$85,000	\$87,550	\$90,177	\$92,882	\$95,668
Gymansium Program Supplies	\$0	\$11,500	\$11,845	\$12,200	\$12,566	\$12,943
Total	\$121,304	\$314,052	\$323,474	\$333,178	\$343,173	\$353,469
Total Cost Recovery	74%	73%	75%	75%	75%	75%

Five Year Pro Forma – Pool Option A

Pro Forma Revenues & Expenditures

Cary Park District - Option A Pool

BASELINE: REVENUES AND EXPENDITURES

Revenues	FY 19 Budget	1st Year	2nd Year	3rd Year	4th Year	5th Year
Pool Passes	\$46,070	\$50,000	\$51,500	\$53,045	\$54,636	\$56,275
Pool Daily Fees - Resident	\$15,669	\$20,000	\$20,600	\$21,218	\$21,855	\$22,510
Pool Daily Fees - Non-Resident	\$2,600	\$3,500	\$3,605	\$3,713	\$3,825	\$3,939
Swim/Dive Lessons	\$28,652	\$30,000	\$30,900	\$31,827	\$32,782	\$33,765
Pool Facility Rentals	\$3,416	\$4,000	\$4,120	\$4,244	\$4,371	\$4,502
Total	\$96,407	\$107,500	\$110,725	\$114,047	\$117,468	\$120,992
Expenditures	FY 19 Budget	1st Year	2nd Year	3rd year	4th year	5th year
Personnel - Pool	\$68,750	\$72,000	\$74,160	\$76,385	\$78,676	\$81,037
Personnel - Swim Team	-\$1,149	-\$1,150	-\$1,185	-\$1,220	-\$1,257	-\$1,294
Contracted Services	\$3,885	\$4,002	\$4,122	\$4,245	\$4,373	\$4,504
Pool Maintenance and Equipment	\$20,870	\$25,000	\$25,750	\$26,523	\$27,318	\$28,138
Utilities (Water Sewer)	\$6,500	\$10,000	\$10,300	\$10,609	\$10,927	\$11,255
Program Supplies	\$950	\$1,000	\$1,030	\$1,061	\$1,093	\$1,126
Administration (uniforms; training; operating supplies)	\$5,361	\$6,000	\$6,180	\$6,365	\$6,556	\$6,753
Total	\$105,167	\$116,852	\$120,357	\$123,968	\$127,687	\$131,517
Total Cost Recovery	92%	92%	92%	92%	92%	92%

Five Year Pro Forma – Community Center Option B

Pro Forma Revenues & Expenditures Cary Park District - Option B Community Center **BASELINE: REVENUES AND EXPENDITURES** FY 19 Budget Revenues 1st Year 2nd Year 3rd Year 4th Year 5th Year Personal Training \$12.002 \$12.733 \$11.652 \$12.362 \$13.115 \$11,204 **Community Center Passess** \$69,943 \$85,000 \$87,550 \$90,177 \$92,882 \$95,668 Community Center Daily Fees - Resident \$900 \$5,000 \$5,150 \$5,305 \$5,464 \$5,628 Community Center Daily Fees - Non-Resident \$136 \$1,250 \$1,288 \$1,326 \$1,366 \$1,407 **Community Center Room Rentals** \$7,700 \$8,248 \$8,751 \$8.008 \$8,496 \$9,013 **Community Center Locker Rentals** \$396 \$412 \$424 \$437 \$450 \$464 **Gymansium Programs and Rentals** \$126,671 \$130,472 \$134,386 \$138,417 \$0 \$119,400 **Pre-School Fees** \$0 \$353,200 \$363,796 \$374,710 \$385,951 \$397,530 Total \$90,279 \$583,922 \$605,129 \$623,283 \$641,981 \$661,241 Expenditures FY 19 Budget 1st Year 2nd Year 3rd year 4th year 5th year Personnel - Administration (Front Desk and Registration Mgr.) \$85.000 \$87,550 \$90.177 \$92.882 \$95,668 \$42,365 Personnel - Facility Maintenance and Custodial \$30,462 \$85,000 \$87,550 \$90.177 \$92,882 \$95,668 Personnel - Fitness \$9,680 \$9,970 \$10,270 \$10,578 \$10,895 \$11,222 **Building Maintenance and Equipment** \$15,500 \$30,000 \$30,900 \$31,827 \$32,782 \$33,765 Utilities (Heating and A/C) \$3,000 \$15,000 \$15.450 \$15.914 \$16.391 \$16,883 Marketing and Public Relations \$800 \$824 \$874 \$927 \$849 \$900 \$637 \$675 \$696 Program Supplies \$600 \$618 \$656 Administration (uniforms; operating supplies, licenses and permits)) \$2,897 \$2,984 \$3,073 \$3,166 \$3,261 \$3,358 \$16,000 \$16,974 \$18,008 \$18,548 Fitness Equipment \$16,480 \$17,484 \$92,882 \$95,668 **Gymansium Personnel** \$0 \$85,000 \$87,550 \$90,177 **Gymansium Program Supplies** \$0 \$11,500 \$11,845 \$12,200 \$12,566 \$12,943 \$0 **Pre-School Personnel** \$200,000 \$206,000 \$212,180 \$218,545 \$225,102 \$0 \$95,668 Pre-School Supplies \$85,000 \$87,550 \$90,177 \$92,882 \$121.304 \$627.376 \$646.198 \$665.584 \$685.551 \$706.118 Total

74%

93%

94%

94%

94%

Total Cost Recovery

94%

Five Year Pro Forma – Pool Option B

Pro Forma Revenues & Expenditures

Cary Park District - Option B Pool

BASELINE: REVENUES AND EXPENDITURES

Revenues	FY 19 Budget	1st Year	2nd Year	3rd Year	4th Year	5th Year
Pool Passes	\$46,070	\$50,000	\$51,500	\$53,045	\$54,636	\$56,275
Pool Daily Fees - Resident	\$15,669	\$20,000	\$20,600	\$21,218	\$21,855	\$22,510
Pool Daily Fees - Non-Resident	\$2,600	\$3,500	\$3,605	\$3,713	\$3,825	\$3,939
Swim/Dive Lessons	\$28,652	\$30,000	\$30,900	\$31,827	\$32,782	\$33,765
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Total	\$96,407	\$107,500	\$110,725	\$114,047	\$117,468	\$120,992
Expenditures	FY 19 Budget	1st Year	2nd Year	3rd year	4th year	5th year
Personnel - Pool	\$68,750	\$72,000	\$74,160	\$76,385	\$78,676	\$81,037
Personnel - Swim Team	-\$1,149	-\$1,150	-\$1,185	-\$1,220	-\$1,257	-\$1,294
Contracted Services	\$3,885	\$4,002	\$4,122	\$4,245	\$4,373	\$4,504
Pool Maintenance and Equipment	\$20,870	\$25,000	\$25,750	\$26,523	\$27,318	\$28,138
Utilities (Water Sewer)	\$6,500	\$10,000	\$10,300	\$10,609	\$10,927	\$11,255
Program Supplies	\$950	\$1,000	\$1,030	\$1,061	\$1,093	\$1,126
Administration (uniforms; training; operating supplies)	\$5,361	\$6,000	\$6,180	\$6,365	\$6,556	\$6,753
Total	\$105,167	\$116,852	\$120,357	\$123,968	\$127,687	\$131,517
Total Cost Recovery	92%	92%	92%	92%	92%	92%

Five Year Pro Forma- Pool and Community Center Option C

Pro Forma Revenues & Ex	xpenditures				
Cary Park District - Option C	•				
BASELINE: REVENUES AND EXP	ENDITURES				
Revenues	1st Year	2nd Year	3rd Year	4th Year	5th Year
Passes	\$475,000	\$489,250	\$503,928	\$519,045	\$534,617
Administration	\$0	\$0	\$0	\$0	\$0
Building Maintenance	\$0	\$0	\$0	\$0	\$0
Custodial	\$0	\$0	\$0	\$0	\$0
Outdoor Pool	\$225,000	\$231,750	\$238,703	\$245,864	\$253,239
Fitness	\$245,000	\$252,350	\$259,921	\$267,718	\$275,750
Gymnasium	\$119,400	\$122,982	\$126,671	\$130,472	\$134,386
Parties	\$15,000	\$15,450	\$15,914	\$16,391	\$16,883
Rentals	\$100,000	\$103,000	\$106,090	\$109,273	\$112,551
Child Care	\$22,300	\$22,969	\$23,658	\$24,368	\$25,099
Pre-School	\$353,200	\$363,796	\$374,710	\$385,951	\$397,530
Concessions	\$15,000	\$15,450	\$15,914	\$16,391	\$16,883
Total	\$1,569,900	\$1,616,997	\$1,665,507	\$1,715,472	\$1,766,936
Expenditures	1st Year	2nd Year	3rd Year	4th Year	5th Year
Passes	\$0	\$0	\$0	\$0	\$0
Administration	\$411,136	\$419,906	\$429,022	\$438,498	\$448,349
Building Maintenance	\$157,405	\$158,697	\$160,034	\$161,419	\$162,852
Custodial	\$134,091	\$135,206	\$136,356	\$137,543	\$138,768
Outdoor Pool	\$313,694	\$317,959	\$322,384	\$326,976	\$331,740
Fitness	\$299,686	\$306,468	\$313,520	\$320,852	\$328,476
Gymansium	\$97,678	\$98,108	\$98,554	\$99,017	\$99,498
Parties	\$17,325	\$17,345	\$17,365	\$17,387	\$17,410
Rentals	\$17,893	\$18,343	\$18,809	\$19,293	\$19,794
Child Care	\$22,570	\$22,600	\$22,631	\$22,663	\$22,696
Pre-School	\$285,000	\$293,550	\$302,357	\$311,427	\$320,770
Concessions	\$38,250	\$39,780	\$41,371	\$43,026	\$44,747
Total	\$1,794,726	\$1,827,960	\$1,862,403	\$1,898,101	\$1,935,099
Total Cost Recovery	87%	88%	89%	90%	91%
Total Cost Necovery	67/0	00/0	03/0	50/0	31/0

CARY PARK DISTRICT

Recreation & Aquatic Feasibility Study 30 November 2018

Presented by:



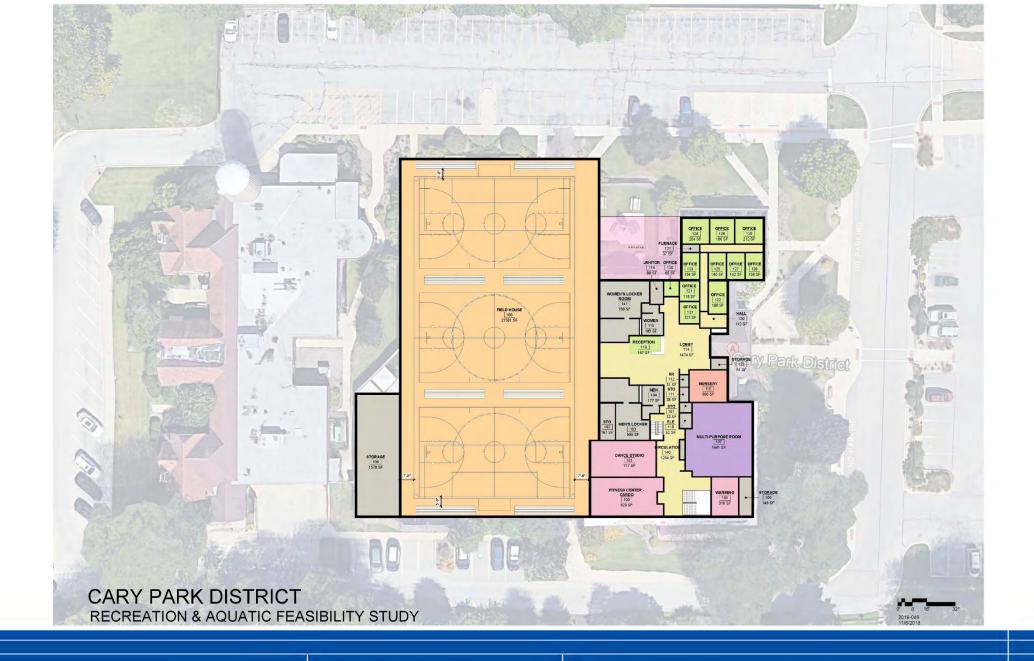




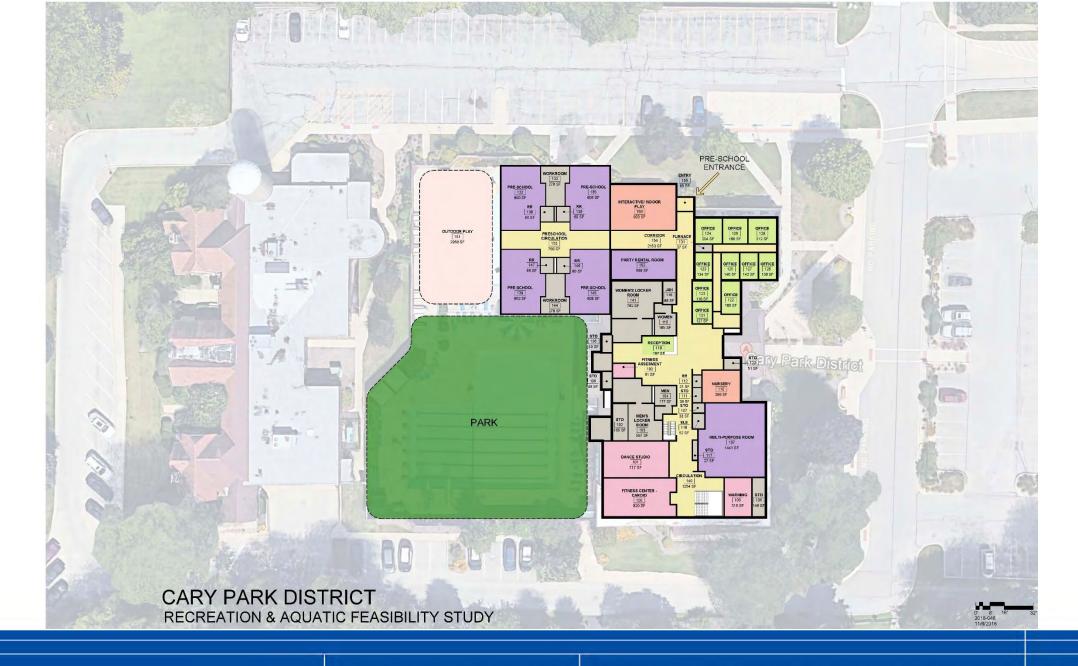


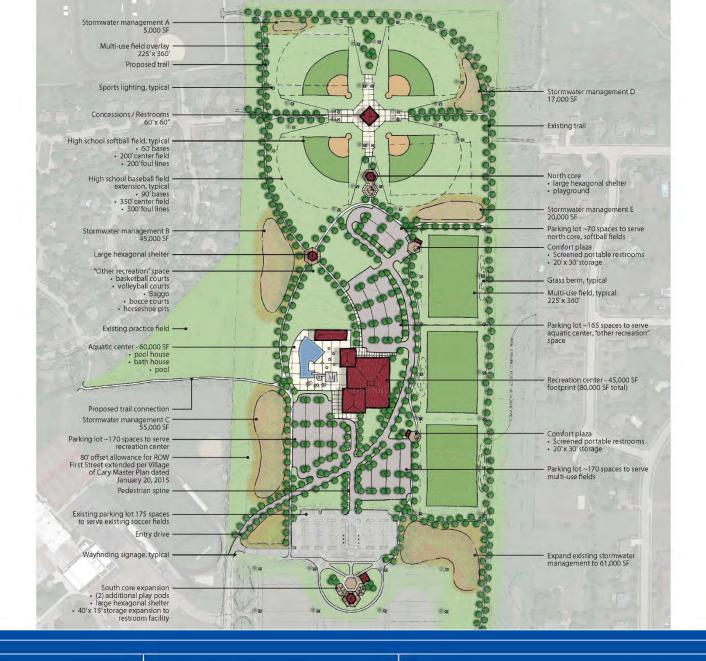


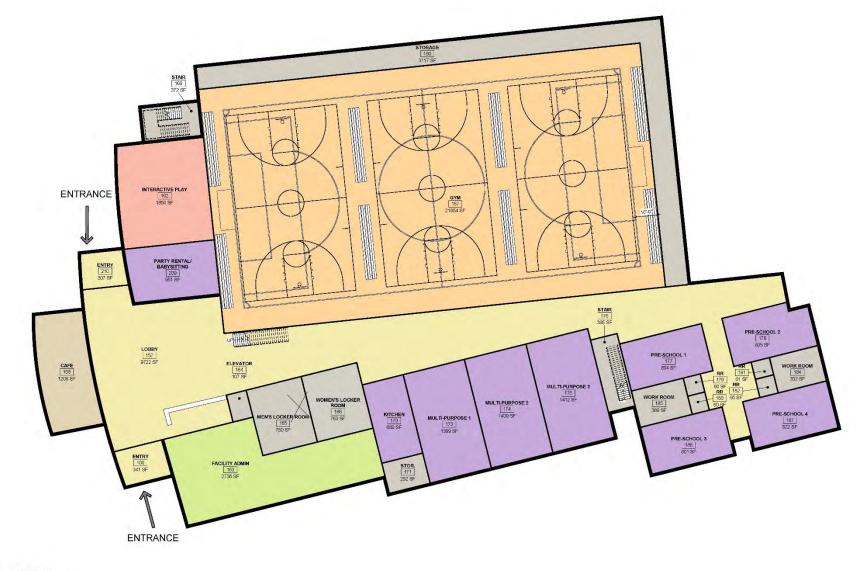




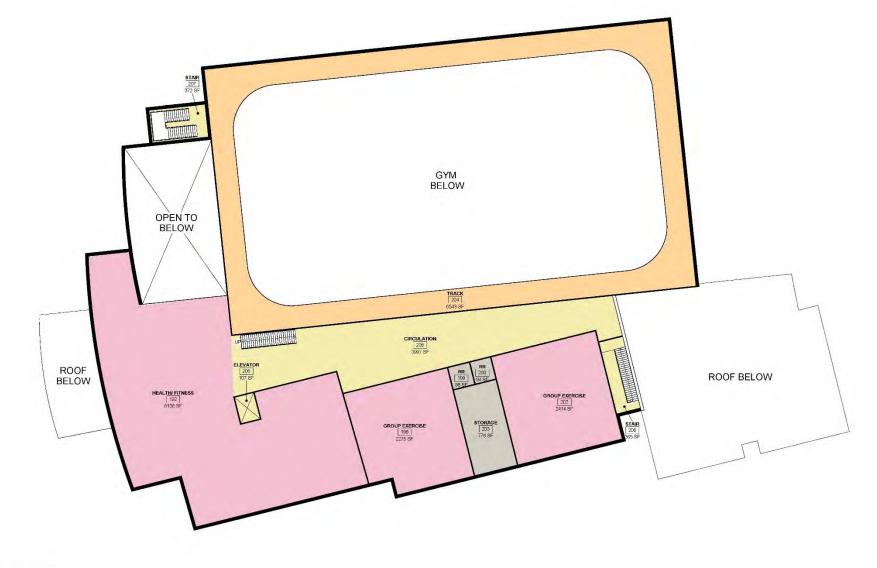
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GROUND FLOOR SCALE: 1/16" = 1'-0" 56,426 SF



UPPER FLOOR SCALE: 1/16" = 1'-0" 26,725 SF





















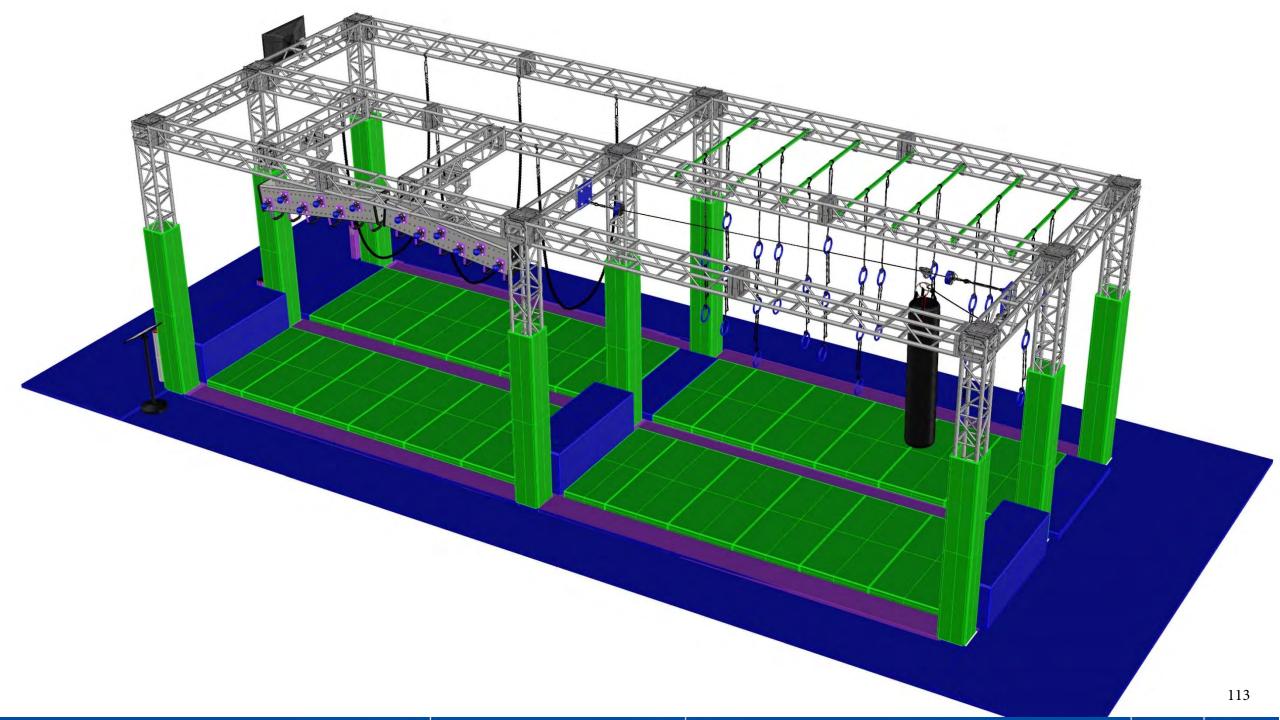




























Cost Opinion – Aquatic Center Option A

	Range in Cost
Site Development	\$ 300,000 to \$ 330,000
Pools	\$ 2,085,000 to \$ 2,293,500
Pool Site	\$ 459,600 to \$ 505,560
Building	\$ 238,000 to \$ 261,800
General Conditions	\$ 1,023,500 to \$ 1,125,850
Total Hard Cost	\$ 4,106,100 to \$ 4,516,710
Soft Costs	\$ 533,800 to \$ 587,180
Total Project Cost	\$ 4,639,900 to \$ 5,103,890

Cost Opinion – Aquatic Center Option B

	Range in Cost								
Site Development	\$ 350,000 to \$ 385,000								
Pools	\$ 4,759,000 to \$ 5,234,900								
Pool Site	\$ 937,000 to \$ 1,030,700								
Building	\$ 1,792,000 to \$ 1,971,200								
General Conditions	\$ 2,602,200 to \$ 2,862,420								
Total Hard Cost	\$10,440,200 to \$11,484,220								
Soft Costs	\$ 1,357,200 to \$ 1,492,920								
Total Project Cost	\$11,797,400 to \$12,977,140								

Cost Opinion - Community Center Option A

	Range in Cost
Site Development	\$ 275,000 to \$ 302,500
Building	\$ 7,352,854 to \$ 8,088,139
General Conditions	\$ 2,349,300 to \$ 2,584,230
Total Hard Cost	\$ 9,977,154 to \$10,974,869
Soft Costs	\$ 997,800 to \$ 1,097,580
Total Project Cost	\$10,974,954 to \$12,072,449

Cost Opinion - Community Center Option B

	Range in Cost								
Site Development	\$ 975,000	to	\$ 1,072,500						
Building	\$ 2,870,081	to	\$ 3,157,089						
General Conditions	\$ 1,184,300	to	\$ 1,302,730						
Total Hard Cost	\$ 5,029,381	to	\$ 5,532,319						
Soft Costs	\$ 704,200	to	\$ 774,620						
Total Project Cost	\$ 5,733,581	to	\$ 6,306,939						

Cost Opinion - Community Center Option C

	Range in Cost							
Site Development	\$ 3,073,036	to	\$ 3,380,340					
Building	\$24,087,179	to	\$26,495,786					
General Conditions	\$ 8,365,400	to	\$ 9,201,940					
Total Hard Cost	\$35,525,615	to	\$39,078,176					
Soft Costs	\$ 4,973,600	to	\$ 5,470,960					
Total Project Cost	\$40,499,215	to	\$44,549,136					



Five Year Pro Forma – Community Center Option A

Pro Forma Revenues & Expenditures

Cary Park District - Option A Community Center BASELINE: REVENUES AND EXPENDITURES

Revenues	FY 19 Budget	1st Year	2nd Year	3rd Year	4th Year	5th Year
Personal Training	\$11,204	\$11,652	\$12,002	\$12,362	\$12,733	\$13,115
Center Passes	\$69,943	\$85,000	\$87,550	\$90,177	\$92,882	\$95,668
Community Center Daily Fees - Resident	\$900	\$5,000	\$5,150	\$5 <i>,</i> 305	\$5,464	\$5 <i>,</i> 628
Community Center Daily Fees - Non-Resident	\$136	\$1,250	\$1,288	\$1,326	\$1,366	\$1 <i>,</i> 407
Community Center Room Rentals	\$7,700	\$8,008	\$8,248	\$8,496	\$8,751	\$9,013
Community Center Locker Rentals	\$396	\$412	\$424	\$437	\$450	\$464
Gymansium Programs and Rentals	\$0	\$119,400	\$126,671	\$130,472	\$134,386	\$138,417
Total	\$90,279	\$230,722	\$241,333	\$248,573	\$256,030	\$263,711
Expenditures	FY 19 Budget	1st Year	2nd Year	3rd year	4th year	5th year
Personnel - Administration (Front Desk and Registration Mgr.)	\$42,365	\$75,000	\$77,250	\$79,568	\$81,955	\$84,413
Personnel - Facility Maintenance and Custodial	\$30,462	\$75,000	\$77,250	\$79,568	\$81,955	\$84,413
Personnel - Fitness	\$9,680	\$9,970	\$10,270	\$10,578	\$10,895	\$11,222
Building Maintenance and Equipment	\$15,500	\$25,000	\$25,750	\$26,523	\$27,318	\$28,138
Utilities (Heating and A/C)	\$3,000	\$10,000	\$10,300	\$10,609	\$10,927	\$11,255
Marketing and Public Relations	\$800	\$2,500	\$2,575	\$2,652	\$2,732	\$2,814
Program Supplies	\$600	\$618	\$637	\$656	\$675	\$696
Administration (uniforms; operating supplies, licenses and permits)	\$2,897	\$2,984	\$3,073	\$3,166	\$3,261	\$3 <i>,</i> 358
Fitness Equipment	\$16,000	\$16,480	\$16,974	\$17,484	\$18,008	\$18,548
Gymansium Personnel	\$0	\$85,000	\$87,550	\$90,177	\$92,882	\$95,668
Gymansium Program Supplies	\$0	\$11,500	\$11,845	\$12,200	\$12,566	\$12,943
Total	\$121,304	\$314,052	\$323,474	\$333,178	\$343,173	\$353,469
Total Cost Recovery	74%	73%	75%	75%	75%	75%

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Five Year Pro Forma – Pool Option A

Pro Forma Revenues & Expenditures

Cary Park District - Option A Pool

BASELINE: REVENUES AND EXPENDITURES

Revenues	FY 19 Budget	1st Year	2nd Year	3rd Year	4th Year	5th Year
Pool Passes	\$46,070	\$50,000	\$51,500	\$53,045	\$54,636	\$56 <i>,</i> 275
Pool Daily Fees - Resident	\$15,669	\$20,000	\$20,600	\$21,218	\$21,855	\$22,510
Pool Daily Fees - Non-Resident	\$2,600	\$3,500	\$3,605	\$3,713	\$3,825	\$3,939
Swim/Dive Lessons	\$28,652	\$30,000	\$30,900	\$31,827	\$32,782	\$33,765
Pool Facility Rentals	\$3,416	\$4,000	\$4,120	\$4,244	\$4,371	\$4,502
Total	\$96,407	\$107,500	\$110,725	\$114,047	\$117,468	\$120,992
Expenditures	FY 19 Budget	1st Year	2nd Year	3rd year	4th year	5th year
Personnel - Pool	\$68,750	\$72,000	\$74,160	\$76 <i>,</i> 385	\$78,676	\$81,037
Personnel - Swim Team	-\$1,149	-\$1,150	-\$1,185	-\$1,220	-\$1,257	-\$1,294
Contracted Services	\$3,885	\$4,002	\$4,122	\$4,245	\$4,373	\$4 <i>,</i> 504
Pool Maintenance and Equipment	\$20,870	\$25,000	\$25,750	\$26,523	\$27,318	\$28,138
Utilities (Water Sewer)	\$6,500	\$10,000	\$10,300	\$10,609	\$10,927	\$11,255
Program Supplies	\$950	\$1,000	\$1,030	\$1,061	\$1,093	\$1,126
Administration (uniforms; training; operating supplies)	\$5,361	\$6,000	\$6,180	\$6,365	\$6,556	\$6,753
Total	\$105,167	\$116,852	\$120,357	\$123,968	\$127,687	\$131,517
Total Cost Recovery	92%	92%	92%	92%	92%	92%

Five Year Pro Forma – Community Center Option B

Pro Forma Revenues & Expenditures						
Cary Park District - Option B Community Center						
BASELINE: REVENUES AND EXPENDITURES						
Revenues	FY 19 Budget	1st Year	2nd Year	3rd Year	4th Year	5th Yea
Personal Training	\$11,204	\$11,652	\$12,002	\$12,362	\$12,733	\$13,115
Community Center Passess	\$69,943	\$85,000	\$87,550	\$90,177	\$92,882	\$95,668
Community Center Daily Fees - Resident	\$900	\$5,000	\$5,150	\$5,305	\$5 <i>,</i> 464	\$5,628
Community Center Daily Fees - Non-Resident	\$136	\$1,250	\$1,288	\$1,326	\$1,366	\$1,407
Community Center Room Rentals	\$7,700	\$8,008	\$8,248	\$8,496	\$8,751	\$9,013
Community Center Locker Rentals	\$396	\$412	\$424	\$437	\$450	\$464
Gymansium Programs and Rentals	\$0	\$119,400	\$126,671	\$130,472	\$134,386	\$138,417
Pre-School Fees	\$0	\$353,200	\$363,796	\$374,710	\$385,951	\$397,530
Total	\$90,279	\$583,922	\$605,129	\$623,283	\$641,981	\$661,241
Expenditures	FY 19 Budget	1st Year	2nd Year	3rd year	4th year	5th yea
Personnel - Administration (Front Desk and Registration Mgr.)	\$42,365	\$85,000	\$87,550	\$90,177	\$92,882	\$95,668
Personnel - Facility Maintenance and Custodial	\$30,462	\$85,000	\$87,550	\$90,177	\$92,882	\$95,668
Personnel - Fitness	\$9,680	\$9,970	\$10,270	\$10,578	\$10,895	\$11,222
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Utilities (Heating and A/C)	\$3,000	\$15,000	\$15,450	\$15,914	\$16,391	\$16,883
Marketing and Public Relations	\$800	\$824	\$849	\$874	\$900	\$927
Program Supplies	\$600	\$618	\$637	\$656	\$675	\$696
Administration (uniforms; operating supplies, licenses and permits))	\$2,897	\$2,984	\$3,073	\$3,166	\$3,261	\$3,358
Fitness Equipment	\$16,000	\$16,480	\$16,974	\$17,484	\$18,008	\$18,548
Gymansium Personnel	\$0	\$85,000	\$87,550	\$90,177	\$92,882	\$95,668
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Pre-School Personnel	\$0	\$200,000	\$206,000	\$212,180	\$218,545	\$225,102
Pre-School Supplies	\$0	\$85,000	\$87,550	\$90,177	\$92,882	\$95,668
Total	\$121,304	\$627,376	\$646,198	\$665,584	\$685,551	\$706,118
Total Cost Recovery	74%	93%	94%	94%	94%	94%

Five Year Pro Forma – Pool Option B

Pro Forma Revenues & Expenditures

Cary Park District - Option B Pool

BASELINE: REVENUES AND EXPENDITURES

Revenues	FY 19 Budget	1st Year	2nd Year	3rd Year	4th Year	5th Year
Pool Passes	\$46,070	\$50,000	\$51,500	\$53,045	\$54,636	\$56,275
Pool Daily Fees - Resident	\$15,669	\$20,000	\$20,600	\$21,218	\$21,855	\$22,510
Pool Daily Fees - Non-Resident	\$2,600	\$3,500	\$3,605	\$3,713	\$3,825	\$3,939
Swim/Dive Lessons	\$28,652	\$30,000	\$30,900	\$31,827	\$32,782	\$33,765
Pool Facility Rentals	\$3,416	\$4,000	\$4,120	\$4,244	\$4,371	\$4,502
Total	\$96,407	\$107,500	\$110,725	\$114,047	\$117,468	\$120,992
Expenditures	FY 19 Budget	1st Year	2nd Year	3rd year	4th year	5th year
Personnel - Pool	\$68,750	\$72,000	\$74,160	\$76,385	\$78,676	\$81,037
Personnel - Swim Team	-\$1,149	-\$1,150	-\$1,185	-\$1,220	-\$1,257	-\$1,294
Contracted Services	\$3,885	\$4,002	\$4,122	\$4,245	\$4,373	\$4,504
Pool Maintenance and Equipment	\$20,870	\$25,000	\$25 <i>,</i> 750	\$26,523	\$27,318	\$28,138
Utilities (Water Sewer)	\$6,500	\$10,000	\$10,300	\$10,609	\$10,927	\$11,255
Program Supplies	\$950	\$1,000	\$1,030	\$1,061	\$1,093	\$1,126
Administration (uniforms; training; operating supplies)	\$5,361	\$6,000	\$6,180	\$6,365	\$6,556	\$6,753
Total	\$105,167	\$116,852	\$120,357	\$123,968	\$127,687	\$131,517
Total Cost Recovery	92%	92%	92%	92%	92%	92%

Five Year Pro Forma- Pool and Community Center Option C

Pro Forma Revenues & Exp	enditures				
Cary Park District - Option C					
BASELINE: REVENUES AND EXPEN	IDITURES				
Revenues	1st Year	2nd Year	3rd Year	4th Year	5th Year
Passes	\$475,000	\$489,250	\$503,928	\$519,045	\$534,617
Administration	\$0	\$0	\$0	\$0	\$0
Building Maintenance	\$0	\$0	\$0	\$0	\$0
Custodial	\$0	\$0	\$0	\$0	\$0
Outdoor Pool	\$225,000	\$231,750	\$238,703	\$245,864	\$253,239
Fitness	\$245,000	\$252,350	\$259,921	\$267,718	\$275,750
Gymnasium	\$119,400	\$122,982	\$126,671	\$130,472	\$134,386
Parties	\$15,000	\$15,450	\$15,914	\$16,391	\$16,883
Rentals	\$100,000	\$103,000	\$106,090	\$109,273	\$112,551
Child Care	\$22,300	\$22,969	\$23,658	\$24,368	\$25,099
Pre-School	\$353,200	\$363,796	\$374,710	\$385,951	\$397,530
Concessions	\$15,000	\$15,450	\$15,914	\$16,391	\$16,883
Total	\$1,569,900	\$1,616,997	\$1,665,507	\$1,715,472	\$1,766,936
Expenditures	1st Year	2nd Year	3rd Year	4th Year	5th Year
Passes	\$0	\$0	\$0	\$0	\$0
Administration	\$411,136	\$419,906	\$429,022	\$438,498	\$448,349
Building Maintenance	\$157,405	\$158,697	\$160,034	\$161,419	\$162,852
Custodial	\$134,091	\$135,206	\$136,356	\$137,543	\$138,768
Outdoor Pool	\$313,694	\$317,959	\$322,384	\$326,976	\$331,740
Fitness	\$299,686	\$306,468	\$313,520	\$320,852	\$328,476
Gymansium	\$97,678	\$98,108	\$98,554	\$99,017	\$99,498
Parties	\$17,325	\$17,345	\$17,365	\$17,387	\$17,410
Rentals	\$17,893	\$18,343	\$18,809	\$19,293	\$19,794
Child Care	\$22,570	\$22,600	\$22,631	\$22,663	\$22,696
Pre-School	\$285,000	\$293,550	\$302,357	\$311,427	\$320,770
Concessions	\$38,250	\$39,780	\$41,371	\$43,026	\$44,747
Total	\$1,794,726	\$1,827,960	\$1,862,403	\$1,898,101	\$1,935,099
Total Cost Recovery	87%	88%	89%	90%	91%

CARY PARK DISTRICT

Recreation & Aquatic Feasibility Study BOARD PRESENTATION

13 December 2018

Presented by:







AGENDA

Purpose of Tonight's Meeting

Study Tasks

Project Timeline

Market Analysis Update

Conceptual Plan Options

Next Steps

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Purpose of Tonight's Meeting

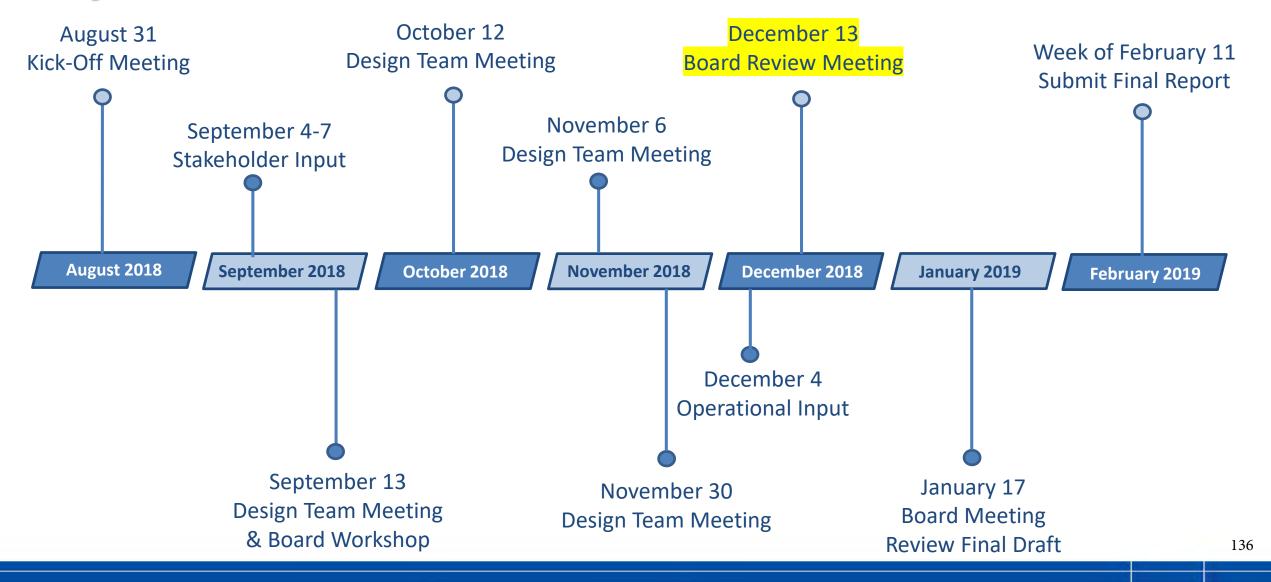
Update on the progress of the Study and gather Board input on work completed to date.

Study Tasks

- ✓ Gather / Review Background Information
- ✓ Stakeholder Input
- ✓ Market / Competitor Analysis
- ✓ Facilities Program / Amenity Development
- ✓ Develop Facilities Space Program / Amenities
- ✓ Analysis of Existing Facilities
- Conceptual Planning
- Capital Cost Development
- Operational Plan and Pro forma

✓ = Completed

Project Timeline



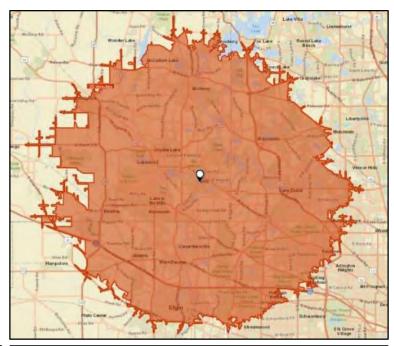
MARKET ANALYSIS UPDATE

Methodology

- ➤ The Consulting Team utilized an approximate 30minute drive time from Cary Park District's Administrative Office
- > The assessment focused on:
 - Community / Recreation Centers
 - > Fitness Centers
 - Aquatic Facilities









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Overview

- > Study included:
 - > 22 Rec / Fitness Centers
 - 26 Aquatic Facilities
- Facilities included: YMCAs, facilities from surrounding municipalities, and private operations
- Only 27% of Rec / Fitness Centers and 27% of Aquatic Centers identified are within a 15-min drivetime

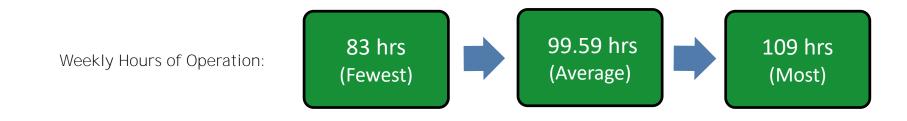
Recreation & Fitness Centers	Aquatic Centers
Cary Park District Community Center **	Cary Park District Community Center **
Sage YMCA **	Sage YMCA **
Centegra Health Bridge Fitness Center (Crystal Lake) **	Dolphin Swim Club **
Centegra Health Bridge Fitness Center (Huntley) **	Lions Armstrong Memorial Pool **
Canlan Sportsplex **	Bear Paddle Swim School **
Life Time Fitness (Algonquin) **	Life Time Fitness (Algonquin) **
Barrington Park District - Fitness and Recreation Center	Barrington Park District - Aquatic Center **
LA Fitness (Lake Zurich)	Dolphin Cove Family Aquatic Center
LA Fitness (West Dundee)	LA Fitness (Lake Zurich)
Rakow Center	LA Fitness (West Dundee)
McHenry Recreation Center	Rakow Center
Randall Oaks Community Center	Merkel Aquatic Center
Foglia YMCA	Foglia YMCA
BuehlerYMCA	Bue hler YMCA
Woodstock Recreation Center	Hawthorn Woods Aquatic Center
Prairie Stone Sports & Wellness Center	Stingray Bay Family Aquatic Center
Falcon Park Recreation Center	Lords Park Family Aquatic Center
Midtown Athletic Club	Wing Park Family Aquatic Center
The Centre of Elgin	Adventure Island/Lap Pool
Community & Fitness Center (Palatine)	Prairie Stone Sports & Wellness Center
Taylor Family Branch YMCA (Elgin)	The Centre of Elgin
Mundelein Community Center	Palatine Family Aquatic Center
	Taylor Family Branch YMCA (Elgin)
** Facilities within 15-minute drive time	Woodstock Water Works
i acindes widini 13-innate drive dille	Seascape Family Aquatic Center
	Park View Health & Fitness Center (Mundelein CC)

Recreation / Fitness Centers

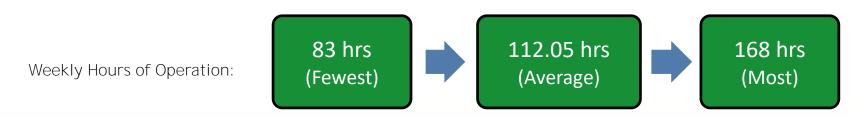
Recreation & Fitness Center Amenities Provided	Distance (min.)	Gymnasium	Running/Walking Track	Racquet Court	Fitness Center	Group Exercise Studio	Locker Rooms	Teen Center/ Programs	Class / Meeting Spaces	Child Care	Rentals	Senior Center/ Programs	Concessions / Juice Bar	Warm Water Therapy	Personal Training	Sauna/Steam Room
Cary Park District Community Center	0				Χ	Х	Χ		Χ		Χ				Χ	
Sage YMCA	9	Х		Χ	Χ	Х	Χ	Χ	Χ	Χ	Χ	Χ			Х	
Centegra Health Bridge Fitness Center (Crystal Lake)	11			Х	Χ	Х	Χ			Χ					Χ	
Canlan Sportsplex	11	Х			Χ				Χ	Χ	Χ	Χ	Χ		Χ	
Life Time Fitness (Algonquin)	14	Х		Х	Χ	Х	Χ		Χ	Χ				Х	Χ	Х
Barrington Park District - Fitness and Recreation Center	15	Х			Χ	Х	Χ				Χ	Χ			Х	
LA Fitness (West Dundee)	17	Х		Х	Χ	Χ	Χ			Χ			Χ		Χ	Χ
LA Fitness (Lake Zurich)	20	Х		Χ	Χ	Χ	Χ			Χ			Χ		Χ	Х
Centegra Health Bridge Fitness Center (Huntley)	18			Х	Χ	Х	Χ			Χ					Χ	
Rakow Center	19	Х	Х	Χ	Χ				Χ		Χ			Χ		Х
McHenry Recreation Center	19				Χ	Х	Χ		Χ	Χ	Χ	Χ				
Randall Oaks Community Center	21	Х	Х		Χ				Χ	Χ	Χ					
Foglia YMCA	25	Х			Χ	Χ	Χ	Χ	Χ	Χ	Χ	Χ			Χ	Χ
Buehler YMCA	22	Х			Χ	Χ	Χ	Χ	Χ	Χ	Χ	Χ			Χ	Х
Woodstock Recreation Center	24	Х	Х	Χ	Χ	Х	Χ		Χ	Χ	Χ	Χ		Χ	Χ	Χ
Prairie Stone Sports & Wellness Center	24	Х			Χ	Χ	Χ			Χ					Х	
Falcon Park Recreation Center	27	Х	Х						Χ		Χ					
Midtown Athletic Club	25	Х	Х	Х	Χ	Х	Χ		Χ	Χ			Χ	Χ	Χ	Χ
The Centre of Elgin	26	Х	Х	Χ	Χ	Χ	Χ	Χ	Χ	Χ	Χ	Χ		Χ	Χ	
Community & Fitness Center (Palatine)	27	Х	Х		Χ	Х	Χ	Χ	Χ	Χ	Χ				Χ	
Taylor Family Branch YMCA (Elgin)	28	Х			Χ	Х	Χ	Χ	Χ	Χ	Χ		Χ		Χ	Χ
Mundelein Community Center/Park View Health & Fitness Center	34	Χ	Х		Χ	Χ	Χ		Χ	Χ	Χ	Χ			Χ	

Hours of Operation

- > CPD Community Center: 102.5 hours per week
- Recreation / Community Centers (14):



> Fitness Centers (15):



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Facility Rental Rates

- Rental rates assessed for gym space, sport fields, meeting spaces, and multipurpose rooms
- > Rates are on a per hour basis, and include rates specified by residency:



Facility Membership Rates

Membership Pricing Breakdown									
	Youth	Young Adult	Adult	Senior	Family/Household				
Cary Park District Community Center (Fitness Membership)	-	R: \$16-\$19 per month NR: \$24-\$29 per month	R: \$16-\$19 per month NR: \$24-\$29 per month	R: \$13-\$15 per month NR: \$20-\$23 per month	R: \$32-\$38 per month NR: \$48-\$57 per month				
Buehler YMCA	\$26 per month	\$29 per month	\$64 per month	-	\$95 per month \$109 per month				
Taylor Family Branch YMCA * +\$25 joiner fee	\$21 per month	\$25 per month	\$44 per month	\$33 per month	\$68 per month				
Foglia YMCA	\$26 per month	\$29 per month	\$64 per month	-	\$95 per month \$109 per month				
Sage YMCA	\$26 per month	\$29 per month	\$60 per month	-	\$95 per month \$109 per month				
McHenry Recreation Center	-	\$27 per month * R-\$30 enroll. fee * NR-\$50 enroll. fee	\$35 per month * R-\$30 enroll. fee * NR-\$50 enroll. Fee	\$27 per month * R-\$30 enroll. fee * NR-\$50 enroll. Fee	(add'l household) \$21 per month * R-\$20 enroll. fee * NR-\$30 enroll. fee				
Woodstock Recreation Center	FREE w/parent member	\$32-\$45 per month Student (14-25): \$20-\$30/mo	\$32-\$45 per month	\$23-\$32 per month	(add'l household member) \$23-\$35 per month				
** Community Fitness Center (Palatine)	R-\$11 per month NR-\$14 per month		R-\$12 per month NR-\$15 per month	R - \$11 per month NR-\$14 per month	(add'l household member) R-\$10 per month NR-\$12 per month				

^{*} One-time Fee is required for new member application

^{**} R-Resident; NR-Non-Resident

Fitness Program Rates

Fitness Facilities	Programs/Classes	Fitness Pricing					
CPD Fitness Center	Personal Training, fitness assessments, and group fitness	Personal Training: Requires \$45 fitness assessment 30-min: \$23 / 5 sessions: \$98 / 10 sessions: \$175 1-hr: \$40 / 5 sessions: \$190 / 10 sessions: \$350 Semi-Private (2 ppl) 1-hr: \$55 / 5 or 10 sessions: \$225 or \$425 Group Fitness Classes Drop-In: R-\$6/NR-\$9 Unlimited Pass (each season): R-\$108/NR-\$162 Unlimited Pass (2 seasons): R-\$188/NR-\$282 Punch Card (5 punches): R-\$30/NR-\$45 Punch Card (10 punches): R-\$90/NR-\$135					
Centegra Health Bridge Fitness Center (Crystal Lake)	Group Fitness, Personal Training, Health & Nutrition Program	Personal Training & Group Fitness Pricing: Members-\$90, Non-Members-\$115					
Life Time Fitness (Algonquin)	Spa, Weight Loss Program, Personal Training, Group Fitness, Pilates, Yoga	<u>Day Pass:</u> (1 Pass)-\$25 (5 Passes)-\$100 <u>Monthly Fee</u> : \$75/mo.					
Barrington Park District Recreation and Fitness Center	Group Fitness, Personal Training, Yoga	Team Training: (Adult) Resident-\$69, Non-Resident-\$74 (Seniors) Resident-\$53, Non-Resident-\$58 Small Group Training: (Adult) Resident-\$89, Non-Resident-\$94 (Seniors) Resident-\$81, Non-Resident-\$86 Corporate Membership: \$89					
LA Fitness (West Dundee)	Group Fitness, Personal Training, Whirlpool Spa, Sauna	Online Membership: *Initiation Fee - \$99 (Single Club) \$25.99/mo. (Multi Club) \$35.99/mo.					
Centegra Health Bridge Fitness Center (Huntley)	Group Fitness, Personal Training, Health & Nutrition Program	Personal Training & Group Fitness Pricing: Members-\$90, Non-Members-\$115					
LA Fitness (Lake Zurich)	Group Fitness, Personal Training, Whirlpool Spa, Sauna	Online Membership: *Initiation Fee - \$99 (Single Club) \$25.99/mo. (Multi Club) \$35.99/mo.					

Aquatic Facilities

Aquatic Center Amenities Provided	Distance (min.)	Zero Depth Entry	Lap Swim Lanes	Diving Boards	Water Play Features	Outdoor Pool	Indoor Pool	Camps/Clinics	Child Care	Swim Clubs/ Teams	Concessions / Juice Bar
Cary Park District Community Center	0		Χ	Χ		Х		Χ		Х	х
Sage YMCA	9		Χ	Χ			Х	Х	Χ	Х	
Dolphin Swim Club	9		Χ	Χ	Χ		Χ	Χ		Х	Х
Centegra Health Bridge Fitness Center (Crystal Lake)	11	Χ	Χ		Χ	Х	Χ			Х	
Lions Armstrong Memorial Pool	10		Χ	Χ	Χ	Х				Х	
Bear Paddle Swim School	13		Х	Х	Х		Х	Х	Х		
Life Time Fitness (Algonquin)	14		Χ		Х	Х	Χ	Х	Χ		
Barrington Park District - Aquatic Center	14		Χ	Χ	Χ	Х		Χ		Х	
Dolphin Cove Family Aquatic Center	18	Χ		Х	Х	Х					Х
LA Fitness (West Dundee)	17		Χ				Χ		Х		Χ
Centegra Health Bridge Fitness Center (Huntley)	18	Х	Х		Χ	Х	Χ			Х	
Rakow Center	19		Χ	Χ			Х			Х	
LA Fitness (Lake Zurich)	21		Χ				Χ		Χ		Х
Merkel Aquatic Center	18		Χ	Χ	Χ	Х		Х		Х	
Foglia YMCA	25		Χ	Χ			Χ	Χ	Χ	Х	
Buehler YMCA	22		Χ	Χ			Χ	Χ	Х	Х	
Hawthorn Woods Aquatic Center	24	Χ	Χ	Χ	Х	Х		Х		Х	Χ
Stingray Bay Family Aquatic Center	23	Χ		Χ	Х	Х				Х	Χ
Lords Park Family Aquatic Center	27	Χ			Х	Х					
Wing Park Family Aquatic Center	26	Χ			Χ	Χ					
Adventure Island/Lap Pool	26	Χ	Χ	Χ	Χ		Χ	Χ			
Prairie Stone Sports & Wellness Center	24		Χ		Χ		Χ		Х		
The Centre of Elgin	26		Χ	Χ	Х		Χ	Х			
Midtown Athletic Club						Х	Х	Х		Х	
Community & Fitness Center (Palatine)						Х	Х	Х		Х	
Palatine Family Aquatic Center			Χ	Χ	Χ	Х	Χ				
Taylor Family Branch YMCA (Elgin)			Χ	Х			Χ	Х	Χ	Х	
Woodstock Water Works			Χ		Χ		Χ				
Seascape Family Aquatic Center		Χ		Χ	Х	Х		Χ			
Park View Health & Fitness Center (Mundelein Community Center)			Χ	Χ			Χ	Χ	Χ	Х	

Instructional Swim Rates

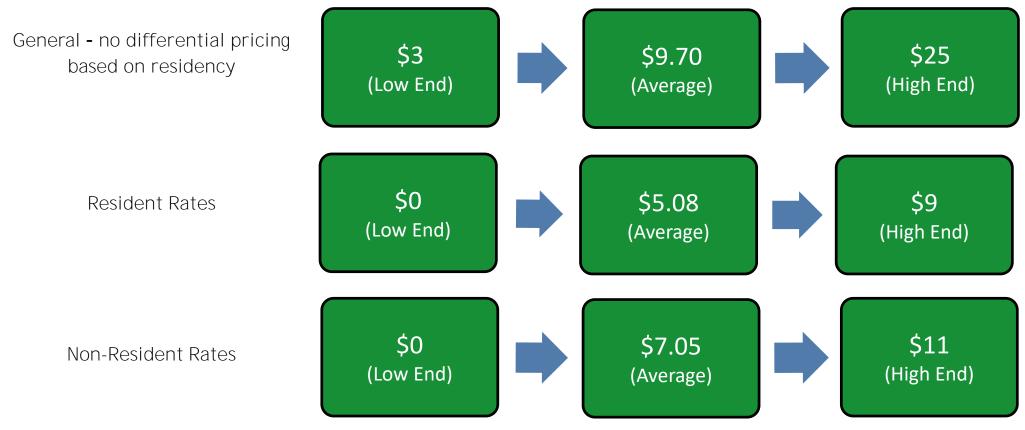
Hourly rates for instructional swimming programs:



CPD 2019 Rates are tbd

Open Swim Rates

Hourly rates for open swimming programs:



CPD 2019 Rates are tbd

Aquatic Season Pass Rates

Individual Rates for Season Pool Pass:

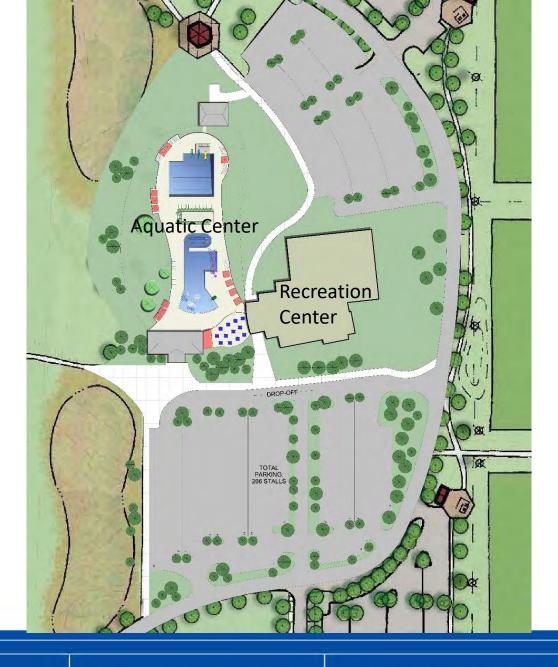


CPD Membership Fees/ Passes

Season Passes 2019:

Student: R \$38-\$42 / NR \$63
Adult: R \$45-\$50 / NR \$75
Senior: R \$38-\$42 / NR \$63
Family of 2: R \$60-\$66 / NR \$99
Family of 3: R \$81-\$89 / NR \$134
Family of 4: R \$102-\$112 / NR \$169
Family of 5: R \$123-\$135 / NR \$204
Senior Family of 2: R \$54-\$60 / NR \$90

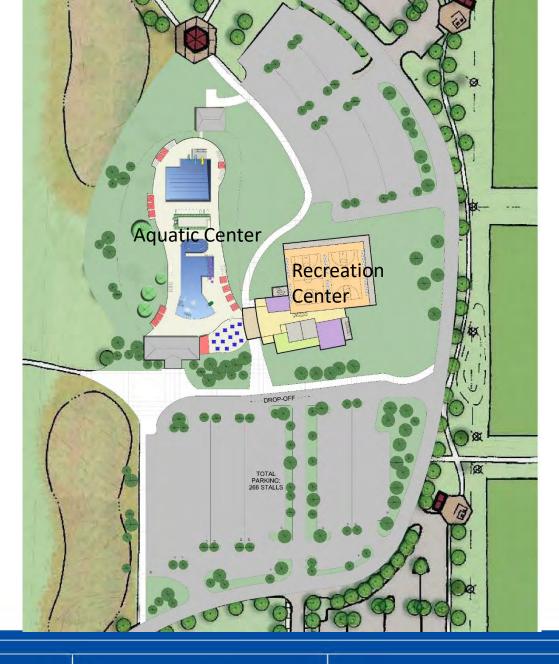
CARY GROVE PARK OPTIONS



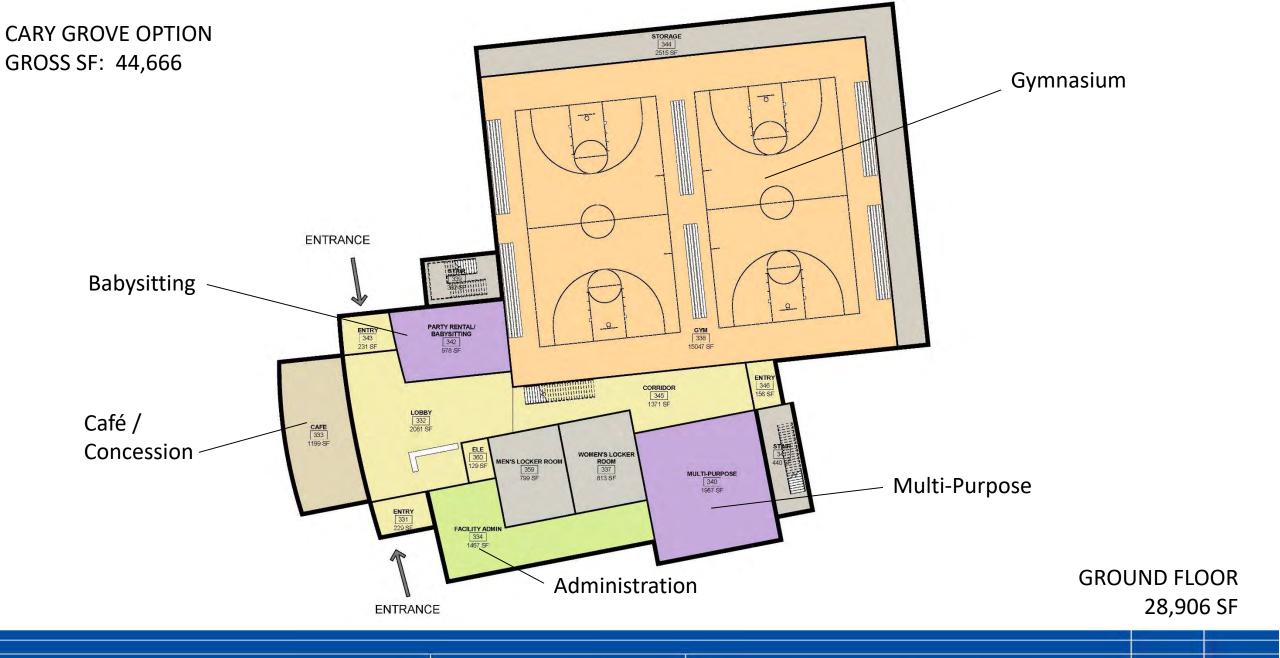
150

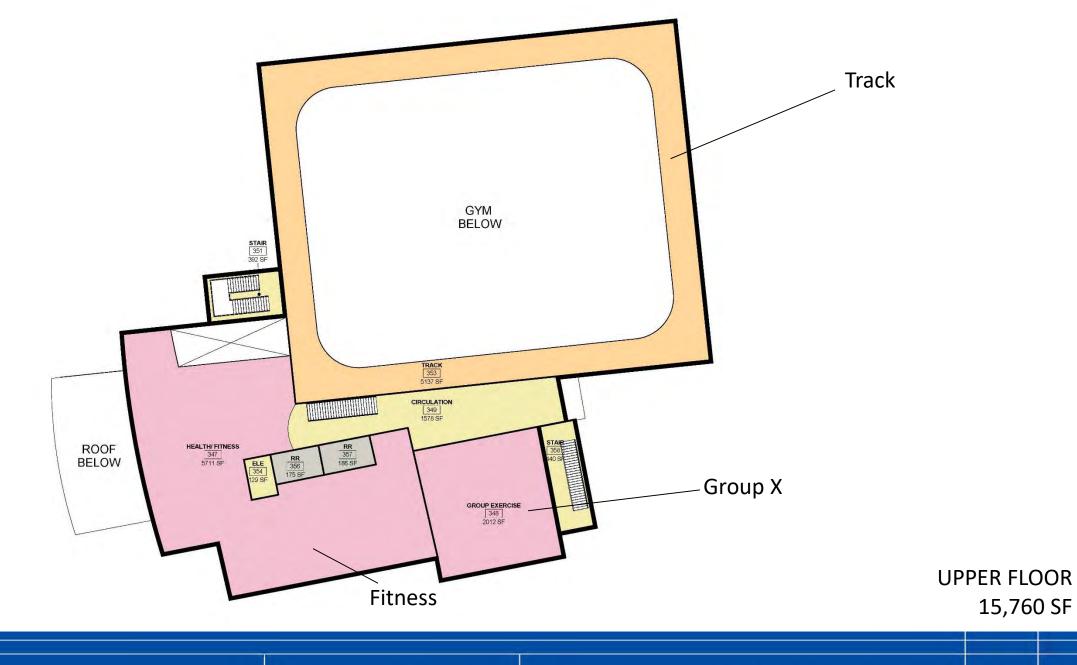


CARY GROVE RECREATION CENTER OPTION



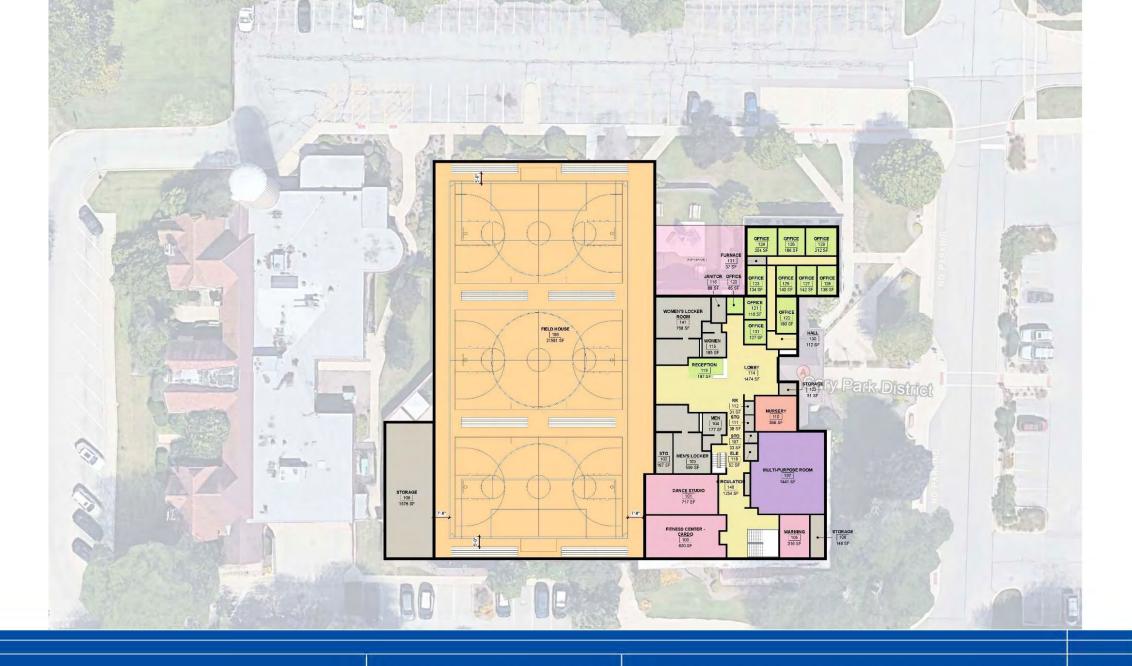
153

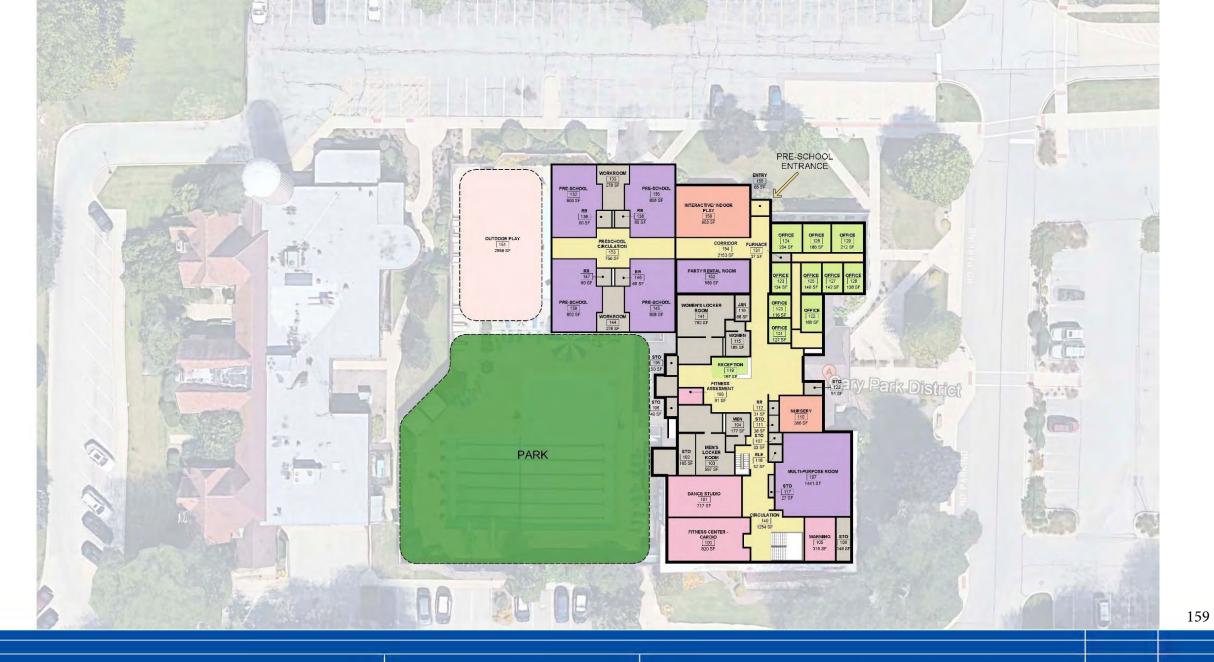




EXISTING COMMUNITY CENTER OPTIONS







BUILDING PLAN – PRE-SCHOOL OPTION



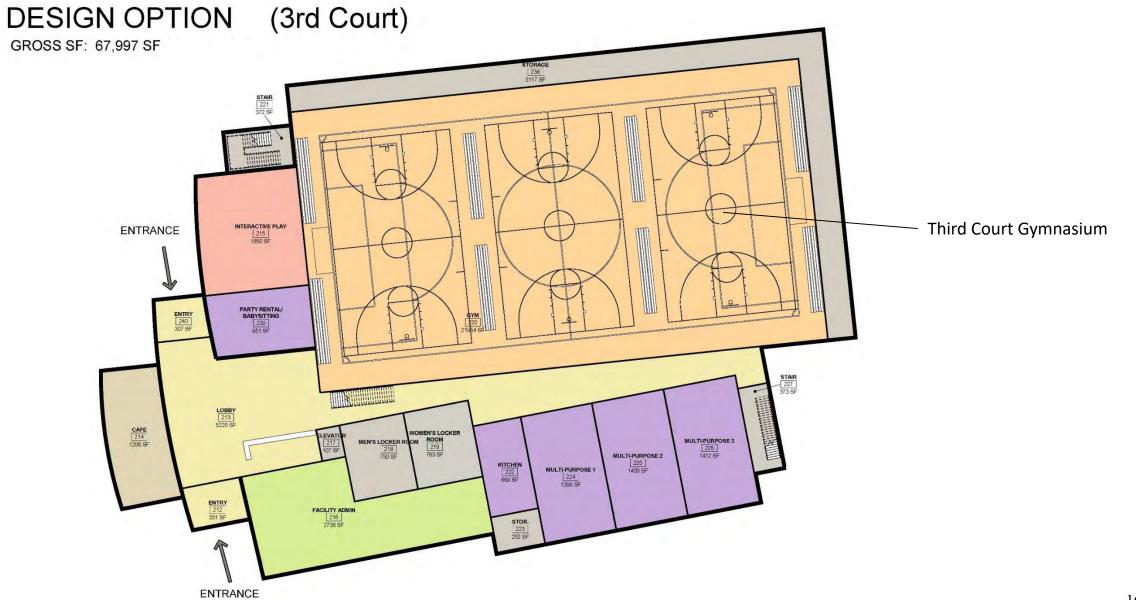


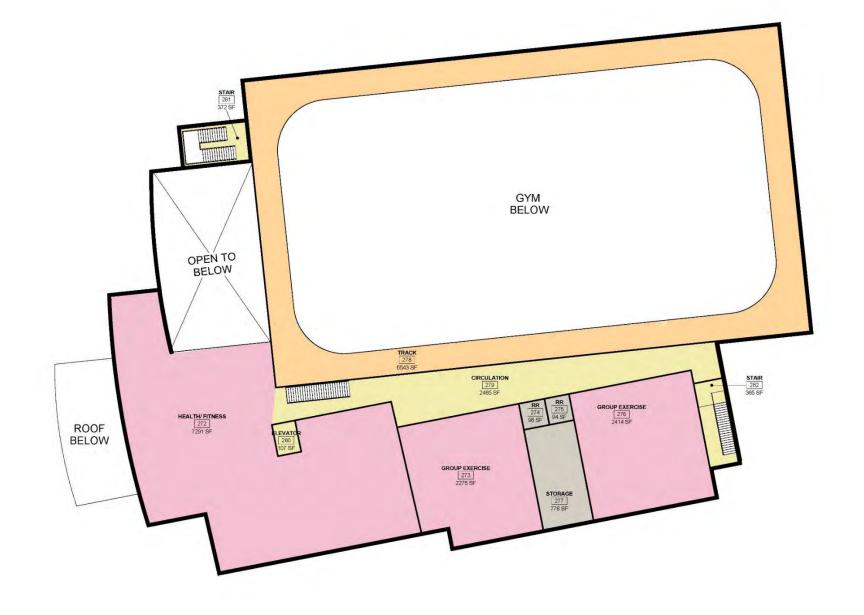


Lazy River

Slide

Spray Play Area



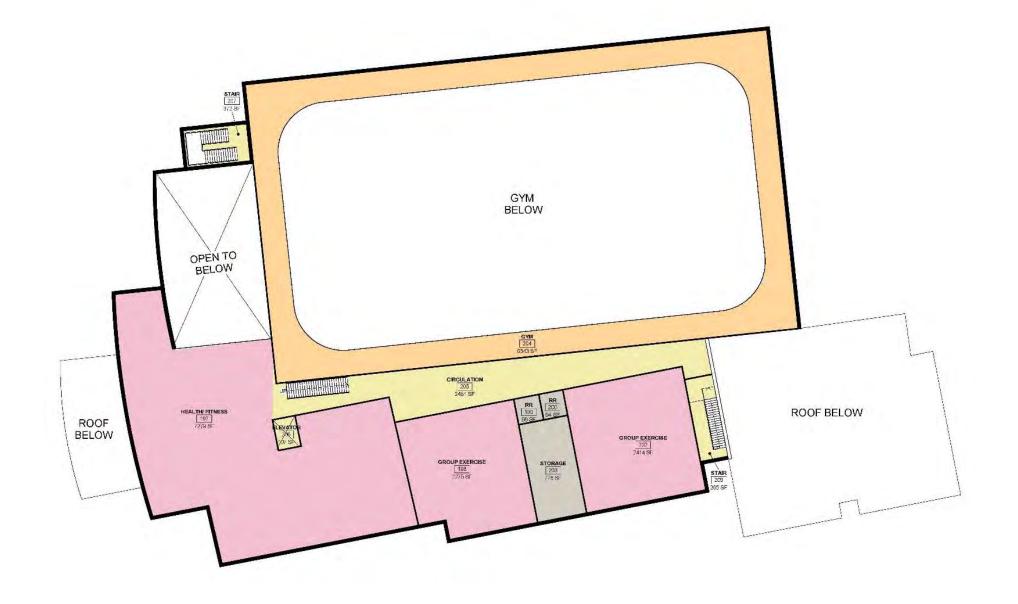


DESIGN OPTION PRE-SCHOOL GROSS SF: 74,173 SF STORAGE | 190 | | 3117 SF 5TAIR 169 372 SF **ENTRANCE** PARTY RENTAL/ BABYSITTING 200 961 SF ENTRY 210 307,8= **Pre-School** CORRIDOR 211 4237 SF 178 605 SF PRE-SCHOOL 1 177 904 SF 158 1206 S MULTI-PURPOSE 3 175 14'2 SF WOMEN'S LOCKER ROOM 106 763 SF MULTI-PURPOSE 2 74 1409 SF MEN'S LOCKER ROOM 165 750 SF MULTI-PURPOSE 1 173 1369 SF PRE-SCHOOL 4 ENTRY 100 351 SF FACILITY ADMIN 163 2736 SF PRE-SCHOOL 3 186 | 80' SF

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Multi-Purpose Rooms

ENTRANCE



Five Year Pro Forma – Community Center Option A

Pro Forma Revenues & Expenditures

Cary Park District - Option A Community Center BASELINE: REVENUES AND EXPENDITURES

Revenues	FY 19 Budget	1st Year	2nd Year	3rd Year	4th Year	5th Year
Personal Training	\$11,204	\$11,652	\$12,002	\$12,362	\$12,733	\$13,115
Center Passes	\$69,943	\$85,000	\$87,550	\$90,177	\$92 <i>,</i> 882	\$95,668
Community Center Daily Fees - Resident	\$900	\$5,000	\$5,150	\$5,305	\$5 <i>,</i> 464	\$5 <i>,</i> 628
Community Center Daily Fees - Non-Resident	\$136	\$1,250	\$1,288	\$1,326	\$1,366	\$1,407
Community Center Room Rentals	\$7,700	\$8,008	\$8,248	\$8,496	\$8,751	\$9,013
Community Center Locker Rentals	\$396	\$412	\$424	\$437	\$450	\$464
Gymansium Programs and Rentals	\$0	\$119,400	\$126,671	\$130,472	\$134,386	\$138,417
Total	\$90,279	\$230,722	\$241,333	\$248,573	\$256,030	\$263,711
Expenditures	FY 19 Budget	1st Year	2nd Year	3rd year	4th year	5th year
Personnel - Administration (Front Desk and Registration Mgr.)	\$42,365	\$75,000	\$77,250	\$79,568	\$81,955	\$84,413
Personnel - Facility Maintenance and Custodial	\$30,462	\$75,000	\$77,250	\$79,568	\$81,955	\$84,413
Personnel - Fitness	\$9,680	\$9,970	\$10,270	\$10,578	\$10,895	\$11,222
Building Maintenance and Equipment	\$15,500	\$25,000	\$25,750	\$26,523	\$27,318	\$28,138
Utilities (Heating and A/C)	\$3,000	\$10,000	\$10,300	\$10,609	\$10,927	\$11,255
Marketing and Public Relations	\$800	\$2,500	\$2,575	\$2,652	\$2,732	\$2,814
Program Supplies	\$600	\$618	\$637	\$656	\$675	\$696
Administration (uniforms; operating supplies, licenses and permits)	\$2,897	\$2,984	\$3,073	\$3,166	\$3,261	\$3,358
Fitness Equipment	\$16,000	\$16,480	\$16,974	\$17,484	\$18,008	\$18,548
Gymansium Personnel	\$0	\$85,000	\$87,550	\$90,177	\$92,882	\$95,668
Gymansium Program Supplies	\$0	\$11,500	\$11,845	\$12,200	\$12,566	\$12,943
Total	\$121,304	\$314,052	\$323,474	\$333,178	\$343,173	\$353,469
Total Cost Recovery	74%	73%	75%	75%	75%	75%

Five Year Pro Forma – Pool Option A

Pro Forma Revenues & Expenditures

Cary Park District - Option A Pool

BASELINE: REVENUES AND EXPENDITURES

Revenues	FY 19 Budget	1st Year	2nd Year	3rd Year	4th Year	5th Year
Pool Passes	\$46,070	\$50,000	\$51,500	\$53,045	\$54,636	\$56,275
Pool Daily Fees - Resident	\$15,669	\$20,000	\$20,600	\$21,218	\$21,855	\$22,510
Pool Daily Fees - Non-Resident	\$2,600	\$3,500	\$3,605	\$3,713	\$3,825	\$3,939
Swim/Dive Lessons	\$28,652	\$30,000	\$30,900	\$31,827	\$32,782	\$33,765
Pool Facility Rentals	\$3,416	\$4,000	\$4,120	\$4,244	\$4,371	\$4,502
Total	\$96,407	\$107,500	\$110,725	\$114,047	\$117,468	\$120,992
Expenditures	FY 19 Budget	1st Year	2nd Year	3rd year	4th year	5th year
Personnel - Pool	\$68,750	\$72,000	\$74,160	\$76,385	\$78,676	\$81,037
Personnel - Swim Team	-\$1,149	-\$1,150	-\$1,185	-\$1,220	-\$1,257	-\$1,294
Contracted Services	\$3,885	\$4,002	\$4,122	\$4,245	\$4,373	\$4,504
Pool Maintenance and Equipment	\$20,870	\$25,000	\$25,750	\$26,523	\$27,318	\$28,138
Utilities (Water Sewer)	\$6,500	\$10,000	\$10,300	\$10,609	\$10,927	\$11,255
Program Supplies	\$950	\$1,000	\$1,030	\$1,061	\$1,093	\$1,126
Administration (uniforms; training; operating supplies)	\$5,361	\$6,000	\$6,180	\$6,365	\$6,556	\$6,753
Total	\$105,167	\$116,852	\$120,357	\$123,968	\$127,687	\$131,517
Total Cost Recovery	92%	92%	92%	92%	92%	92%

Five Year Pro Forma – Community Center Option B

Pro Forma Revenues & Expenditures Cary Park District - Option B Community Center **BASELINE: REVENUES AND EXPENDITURES** FY 19 Budget Revenues 1st Year 2nd Year 3rd Year 4th Year 5th Year Personal Training \$12.002 \$12.733 \$11.652 \$12.362 \$13.115 \$11,204 **Community Center Passess** \$69,943 \$85,000 \$87,550 \$90,177 \$92,882 \$95,668 Community Center Daily Fees - Resident \$900 \$5,000 \$5,150 \$5,305 \$5,464 \$5,628 Community Center Daily Fees - Non-Resident \$136 \$1,250 \$1,288 \$1,326 \$1,366 \$1,407 **Community Center Room Rentals** \$7,700 \$8,248 \$8,751 \$8.008 \$8,496 \$9,013 **Community Center Locker Rentals** \$396 \$412 \$424 \$437 \$450 \$464 **Gymansium Programs and Rentals** \$126,671 \$130,472 \$134,386 \$138,417 \$0 \$119,400 Pre-School Fees \$0 \$353,200 \$363,796 \$374,710 \$385,951 \$397,530 Total \$90,279 \$583,922 \$605,129 \$623,283 \$641,981 \$661,241 Expenditures FY 19 Budget 1st Year 2nd Year 3rd year 4th year 5th year Personnel - Administration (Front Desk and Registration Mgr.) \$85.000 \$87,550 \$90.177 \$92.882 \$95,668 \$42,365 Personnel - Facility Maintenance and Custodial \$30,462 \$85,000 \$87,550 \$90.177 \$92,882 \$95,668 Personnel - Fitness \$9,680 \$9,970 \$10,270 \$10,578 \$10,895 \$11,222 **Building Maintenance and Equipment** \$15,500 \$30,000 \$30,900 \$31,827 \$32,782 \$33,765 Utilities (Heating and A/C) \$3,000 \$15,000 \$15.450 \$15.914 \$16.391 \$16,883 Marketing and Public Relations \$800 \$824 \$874 \$927 \$849 \$900 \$637 \$675 \$696 Program Supplies \$600 \$618 \$656 Administration (uniforms; operating supplies, licenses and permits)) \$2,897 \$2,984 \$3,073 \$3,166 \$3,261 \$3,358 \$16,000 \$16,974 \$18,008 \$18,548 Fitness Equipment \$16,480 \$17,484 \$92,882 \$95,668 **Gymansium Personnel** \$0 \$85,000 \$87,550 \$90,177 **Gymansium Program Supplies** \$0 \$11,500 \$11,845 \$12,200 \$12,566 \$12,943 \$0 **Pre-School Personnel** \$200,000 \$206,000 \$212,180 \$218,545 \$225,102 \$0 \$95,668 Pre-School Supplies \$85,000 \$87,550 \$90,177 \$92,882

\$121.304

74%

Total

Total Cost Recovery

\$627.376

93%

\$646.198

94%

\$665.584

94%

\$685.551

94%

\$706.118

94%

Five Year Pro Forma – Pool Option B

Pro Forma Revenues & Expenditures

Cary Park District - Option B Pool

BASELINE: REVENUES AND EXPENDITURES

Revenues	FY 19 Budget	1st Year	2nd Year	3rd Year	4th Year	5th Year
Pool Passes	\$46,070	\$50,000	\$51,500	\$53,045	\$54,636	\$56,275
Pool Daily Fees - Resident	\$15,669	\$20,000	\$20,600	\$21,218	\$21,855	\$22,510
Pool Daily Fees - Non-Resident	\$2,600	\$3,500	\$3,605	\$3,713	\$3,825	\$3,939
Swim/Dive Lessons	\$28,652	\$30,000	\$30,900	\$31,827	\$32,782	\$33,765
Pool Facility Rentals	\$3,416	\$4,000	\$4,120	\$4,244	\$4,371	\$4,502
Total	\$96,407	\$107,500	\$110,725	\$114,047	\$117,468	\$120,992
Expenditures	FY 19 Budget	1st Year	2nd Year	3rd year	4th year	5th year
Personnel - Pool	\$68,750	\$72,000	\$74,160	\$76,385	\$78,676	\$81,037
Personnel - Swim Team	-\$1,149	-\$1,150	-\$1,185	-\$1,220	-\$1,257	-\$1,294
Contracted Services	\$3,885	\$4,002	\$4,122	\$4,245	\$4,373	\$4,504
Pool Maintenance and Equipment	\$20,870	\$25,000	\$25,750	\$26,523	\$27,318	\$28,138
Utilities (Water Sewer)	\$6,500	\$10,000	\$10,300	\$10,609	\$10,927	\$11,255
Program Supplies	\$950	\$1,000	\$1,030	\$1,061	\$1,093	\$1,126
Administration (uniforms; training; operating supplies)	\$5,361	\$6,000	\$6,180	\$6,365	\$6,556	\$6,753
Total	\$105,167	\$116,852	\$120,357	\$123,968	\$127,687	\$131,517
Total Cost Recovery	92%	92%	92%	92%	92%	92%

Five Year Pro Forma- Pool and Community Center Option C

Pro Forma Revenues & Ex	penditures				
Cary Park District - Option C	•				
BASELINE: REVENUES AND EXPE	ENDITURES				
Revenues	1st Year	2nd Year	3rd Year	4th Year	5th Year
Passes	\$475,000	\$489,250	\$503,928	\$519,045	\$534,617
Administration	\$0	\$0	\$0	\$0	\$0
Building Maintenance	\$0	\$0	\$0	\$0	\$0
Custodial	\$0	\$0	\$0	\$0	\$0
Outdoor Pool	\$225,000	\$231,750	\$238,703	\$245,864	\$253,239
Fitness	\$245,000	\$252,350	\$259,921	\$267,718	\$275,750
Gymnasium	\$119,400	\$122,982	\$126,671	\$130,472	\$134,386
Parties	\$15,000	\$15,450	\$15,914	\$16,391	\$16,883
Rentals	\$100,000	\$103,000	\$106,090	\$109,273	\$112,551
Child Care	\$22,300	\$22,969	\$23,658	\$24,368	\$25,099
Pre-School	\$353,200	\$363,796	\$374,710	\$385,951	\$397,530
Concessions	\$15,000	\$15,450	\$15,914	\$16,391	\$16,883
Total	\$1,569,900	\$1,616,997	\$1,665,507	\$1,715,472	\$1,766,936
Expenditures	1st Year	2nd Year	3rd Year	4th Year	5th Year
Passes	\$0	\$0	\$0	\$0	\$0
Administration	\$411,136	\$419,906	\$429,022	\$438,498	\$448,349
Building Maintenance	\$157,405	\$158,697	\$160,034	\$161,419	\$162,852
Custodial	\$134,091	\$135,206	\$136,356	\$137,543	\$138,768
Outdoor Pool	\$313,694	\$317,959	\$322,384	\$326,976	\$331,740
Fitness	\$299,686	\$306,468	\$313,520	\$320,852	\$328,476
Gymansium	\$97,678	\$98,108	\$98,554	\$99,017	\$99,498
Parties	\$17,325	\$17,345	\$17,365	\$17,387	\$17,410
Rentals	\$17,893	\$18,343	\$18,809	\$19,293	\$19,794
Child Care	\$22,570	\$22,600	\$22,631	\$22,663	\$22,696
Pre-School	\$285,000	\$293,550	\$302,357	\$311,427	\$320,770
Concessions	\$38,250	\$39,780	\$41,371	\$43,026	\$44,747
Total	\$1,794,726	\$1,827,960	\$1,862,403	\$1,898,101	\$1,935,099
Total Cost Recovery	87%	88%	89%	90%	91%

CARY PARK DISTRICT

Recreation & Aquatic Feasibility Study BOARD PRESENTATION

17 January 2019

Presented by:







AGENDA

Purpose of Tonight's Meeting

Study Tasks

Project Timeline

Conceptual Plan Updates and Capital Costs

Operational Pro-Formas

Next Steps

Purpose of Tonight's Meeting

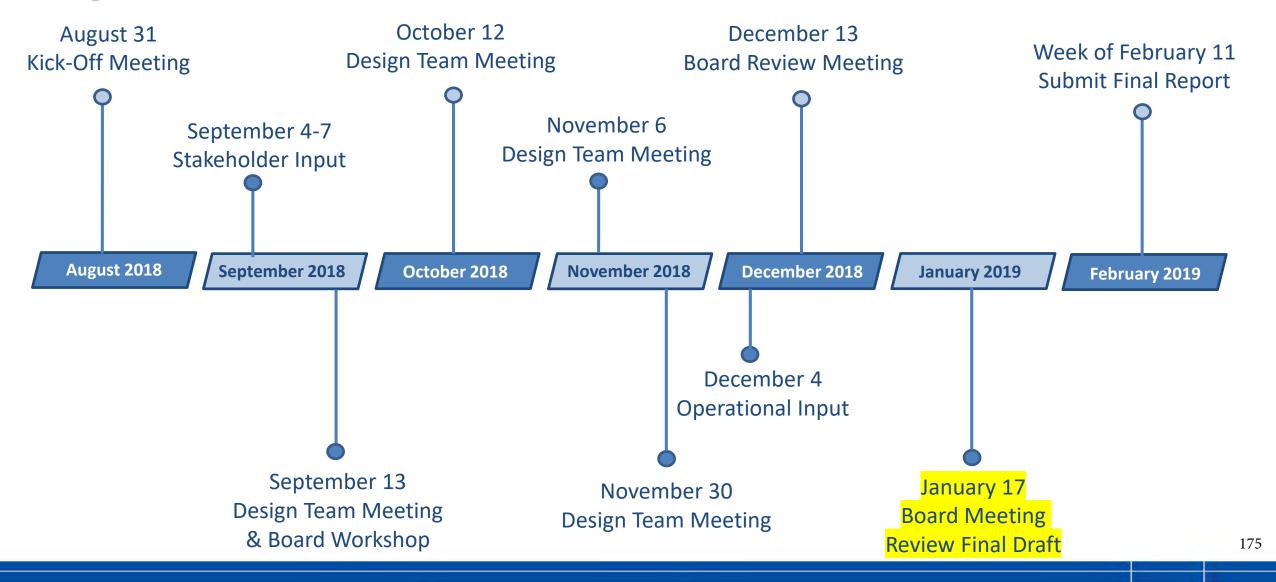
- Update concepts
- Present capital cost and pro-forma
- Receive final input

Study Tasks

- ✓ Gather / Review Background Information
- ✓ Stakeholder Input
- ✓ Market / Competitor Analysis
- ✓ Facilities Program / Amenity Development
- ✓ Develop Facilities Space Program / Amenities
- ✓ Analysis of Existing Facilities
- ✓ Conceptual Planning
- Capital Cost Development
- Operational Plan and Pro Forma



Project Timeline



AQUATIC CENTER OPTION

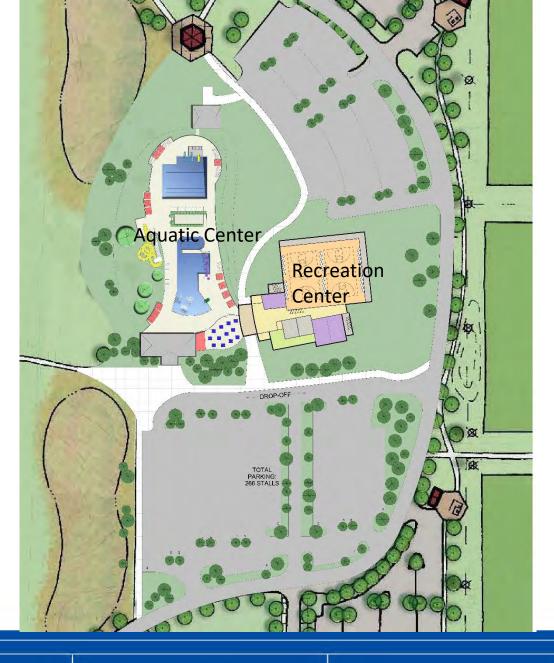




Cost Opinion – Aquatic Center – Cary Grove Park

	Range in Cost			
Site Development	\$ 190,00	00 to	\$ 210,000	
Pools	\$ 2,530,80	00 to	\$ 2,797,200	
Pool Site	\$ 727,70	00 to	\$ 804,300	
Building	\$ 1,702,40	00 to	\$ 1,881,600	
General Conditions	\$ 1,833,70	00 to	\$ 2,026,700	
Total Hard Cost	\$ 6,984,60	00 to	\$ 7,719,800	
Soft Costs	\$ 908,00	00 to	\$ 1,003,600	
Total Project Cost	\$ 7,892,60	00 to	\$ 8,723,400	

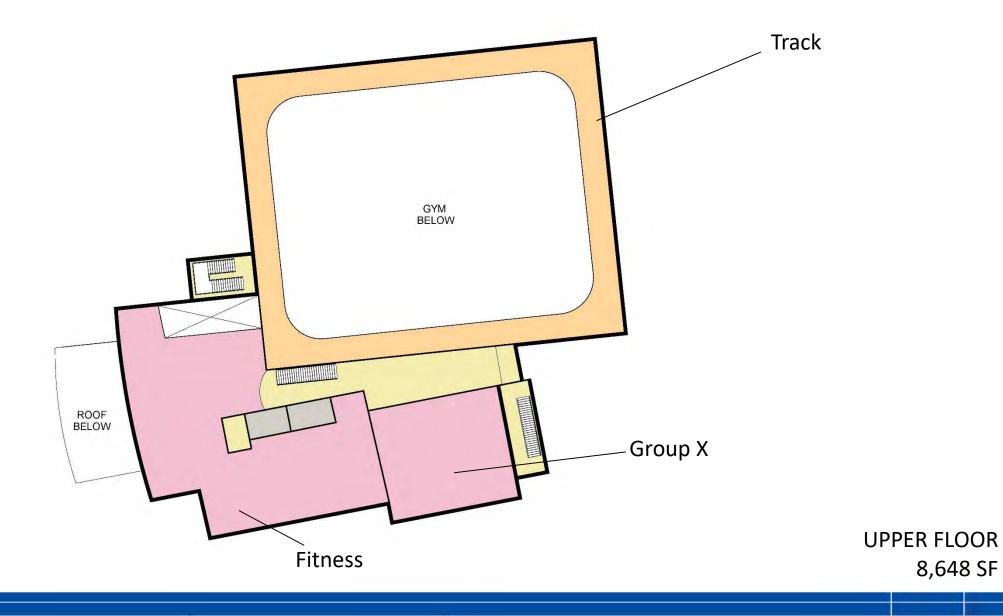
CARY GROVE RECREATION CENTER OPTION

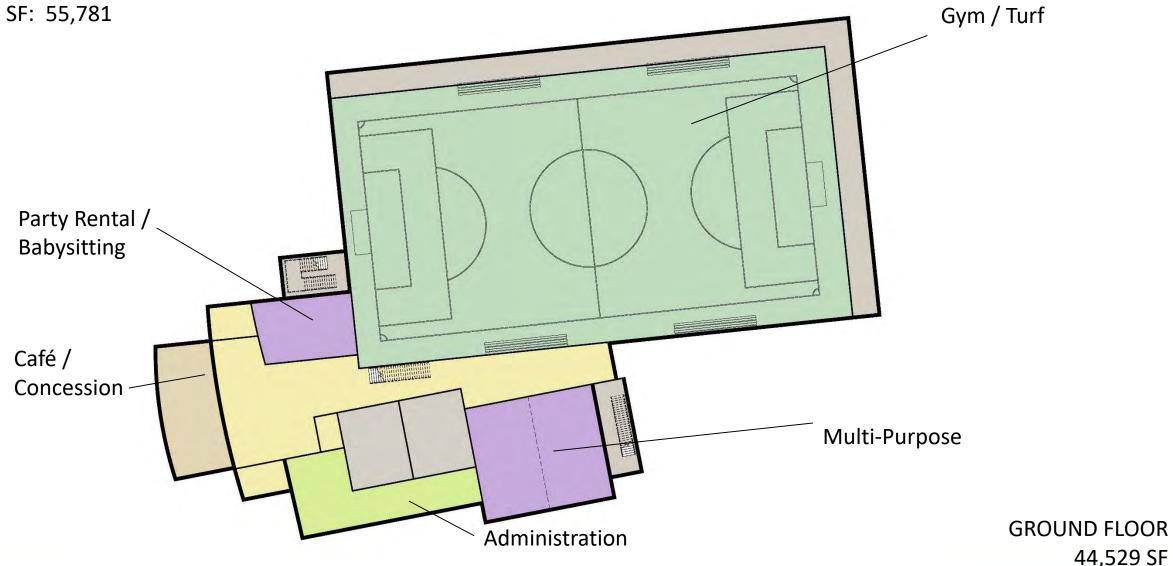


CARY GROVE RECREATION CENTER – 2 COURT GYM GROSS SF: 46,709 Gymnasium Party Rental / Babysitting Café / Concession Multi-Purpose

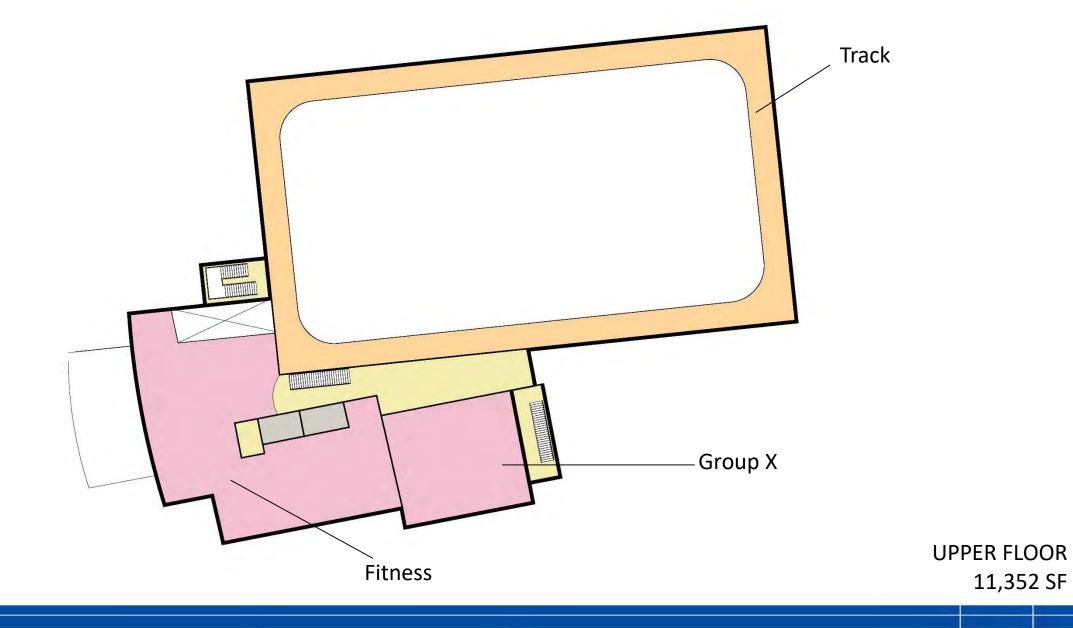
Administration

GROUND FLOOR 38,061 SF





44,529 SF

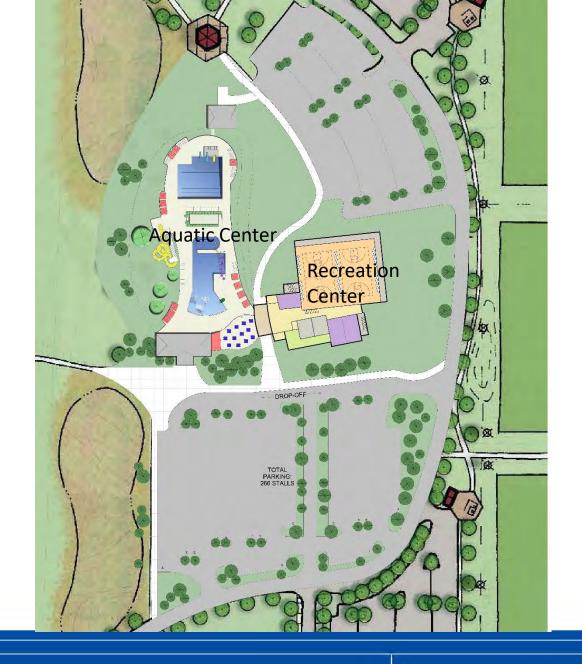


Cost Opinion - Community Center with 2-Court Gym

	Range	e in Cost
Site Development	\$ 422,400 t	to \$ 466,900
Building	\$12,431,700 t	to \$13,740,300
General Conditions	\$ 3,959,200 t	to \$ 4,376,000
Total Hard Cost	\$16,813,300 t	to \$18,583,200
Soft Costs	\$ 2,353,900 t	o \$ 2,601,700
Total Project Cost	\$19,167,200 t	o \$21,184,900

Cost Opinion - Community Center with Turf

	Range in Cost			
Site Development	\$ 504,450 t	to \$ 557,600		
Building	\$14,846,200 t	to \$16,409,000		
General Conditions	\$ 4,728,000 t	to \$ 5,225,700		
Total Hard Cost	\$20,078,600 t	to \$22,192,300		
Soft Costs	\$ 2,811,000 t	o \$ 3,106,900		
Total Project Cost	\$22,889,600 t	to \$25,299,200		





Cost Opinion – Parking and Infrastructure

	Range in Cost			
Site Development	\$ 2,427,600 to \$ 2,683,200			
General Conditions	\$ 747,700 to \$ 826,300			
Total Hard Cost	\$ 3,175,300 to \$ 3,509,500			
Soft Costs	\$ 444,500 to \$ 491,300			
Total Project Cost	\$ 3,619,800 to \$ 4,000,800			

EXISTING COMMUNITY CENTER OPTION



Cost Opinion – Existing Community Center Option

	Range in Cost									
Site Development	\$ 975,000 to	\$ 1,072,500								
Building	\$ 2,870,081 to	\$ 3,157,089								
General Conditions	\$ 1,184,300 to	\$ 1,302,730								
Total Hard Cost	\$ 5,029,381 to	\$ 5,532,319								
Soft Costs	\$ 704,200 to	\$ 774,620								
Total Project Cost	\$ 5,733,581 to	\$ 6,306,939								

PRO-FORMAS

Agenda

Assumptions

Option 1 Pro Forma and Pricing

Option 2 Pro Forma and Pricing

Option 3 Pro Forma and Pricing

Option 4 Pro Forma and Pricing

Option 5 Pro Forma and Pricing

Next Steps



Assumption Considerations

- PROS worked with staff to understand:
 - How is admission/access to facility envisioned?
 - Is there an initial cost recovery goal that is to be targeted?
 - Is there a goal/percentage of Total Revenue derived from membership / daily admission sales?
 - Is there a current Pricing Policy or fees charged for programs / services that need to carry over?
 - What current revenue is to be attributed to the new facility?
 - What current programs will be held at the new facility?
 - What new programs do you envision at the new facility?
 - Will Child Watch Services be included with membership/pass or separate fees?
 - > Is there a goal/percentage of total available facility hours to be formally programmed vs. available for drop in use?.
 - Staffing Levels and allocation of personnel costs What current positions and compensation packages for each do we need to include in a new facility what additional staff is needed?
 - How will maintenance of the facility be handled?
 - What are your current Utility Rates?
 - Do you utilize any existing annual revenue growth and expenditure assumptions?

General Assumptions

- Facility pricing should not significantly undercut market rates for similar services, as to not create unfair competition from the public sector
- Financial forecasting is based on major components specific to each option, with appropriate pricing / costs for the level of service provided at fair market rates
- Operational revenues and expenditures increase each year of the financial forecast based on generally accepted percentage growth rates
- Participation rates are based on typical market capture rates for similar facilities and service offerings, and are intended to be conservative in nature
- Center staffing levels are tied to operating hours, facility size, and programming requirements, and wage expenses are based on existing salaries and/or market rates
- Facility operating hours assumed to be:
 - Monday Thursday 5:30AM to 10:00PM
 - ➤ Friday 5:30AM to 9:00PM
 - Saturday 7:00AM to 5:00PM
 - Sunday Noon to 6:00PM
 - Closed / limited hours on major holidays

Membership Structure

- ➤ Recommend one membership option to access the main areas of the community center (Gym or Turf, Fitness, Track, Outdoor Pool). Membership would provide:
 - > 5 Free Daily individual guest passes;
 - > Free access to all Drop-in Fitness Classes
 - Free access to Child Care
- Family membership would include discount pricing
 - > 1-2 adult head of households and dependents <23 living in household
 - Includes persons with special needs within household
- Proposed Age Segments for pricing
 - ➤ Youth 3 to 14 years old
 - Adult 15 to 54 years old
 - Senior 55 years old and greater
- Annual and monthly pricing options, as well as auto renewals

Operational Philosophies

- Pro Formas for each of the design options are based on the desired operation of the facility, which has not been secured with staff or the board yet. Here are some potential options:
 - Membership-Based memberships make up a minimum of 60% of operational revenue, the remaining revenue is derived from program fees, daily admissions reservations, concessions, sponsorships, etc. For the membership to retain its value, additional program fees are fairly priced and the building is not over programmed.
 - ➤ Program-Based memberships dedicated to the pool and fitness center are available, but the building is heavily programmed (80%+) and programs are priced at a higher rate to cover the operational costs. This limits daily admissions because the building is heavily programmed.
 - ➤ Cost Recovery-Based a combination of spaces from the building and/or pool are operated and programmed based on cost recovery goals determined by the board.

Assumptions

- > A 5-year operational forecast was developed for each of five (5) facility options:
 - Community Center with Gymnasium and Outdoor Pool (adjacent to community center)
 - Community Center with Gymnasium ONLY (no outdoor aquatics)
 - Community Center with Indoor Turf and Outdoor Pool (adjacent to community center)
 - Community Center with Indoor Turf ONLY (no outdoor aquatics)
 - Standalone Outdoor Aquatics at different site







CARY COMMUNITY CENTER WITH GYMNASIUM AND OUTDOOR AQUATICS

BASELINE: REVENUES AND EXPENDITURES

Revenues	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year
Passes	\$900,740.00	\$927,762.20	\$955,595.07	\$984,262.92	\$1,013,790.81	\$1,044,204.53
Administration	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Building Maintenance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Custodial	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Fitness	\$54,450.00	\$56,083.50	\$57,766.01	\$59,498.99	\$61,283.95	\$63,122.47
Recreation	\$124,810.00	\$128,554.30	\$132,410.93	\$136,383.26	\$140,474.75	\$144,689.00
Parties	\$7,500.00	\$7,725.00	\$7,956.75	\$8,195.45	\$8,441.32	\$8,694.56
Rentals	\$3,500.00	\$3,605.00	\$3,713.15	\$3,824.54	\$3,939.28	\$4,057.46
Child Care	\$2,500.00	\$2,575.00	\$2,652.25	\$2,731.82	\$2,813.77	\$2,898.19
Concessions	\$15,000.00	\$15,450.00	\$15,913.50	\$16,390.91	\$16,882.63	\$17,389.11
Outdoor Aquatics	\$110,500.00	\$113,815.00	\$117,229.45	\$120,746.33	\$124,368.72	\$128,099.79
Total	\$1,219,000.00	\$1,255,570.00	\$1,293,237.10	\$1,332,034.21	\$1,371,995.24	\$1,413,155.10

Expenditures	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year
Passes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Administration	\$430,554.50	\$439,249.30	\$448,288.29	\$457,685.14	\$467,454.03	\$477,609.75
Building Maintenance	\$183,362.00	\$184,653.80	\$185,991.12	\$187,375.60	\$188,808.94	\$190,292.89
Custodial	\$134,090.50	\$135,205.50	\$136,355.95	\$137,542.99	\$138,767.81	\$140,031.62
Fitness	\$206,348.00	\$208,387.00	\$210,506.06	\$212,708.34	\$214,997.11	\$217,375.80
Recreation	\$97,677.50	\$98,107.50	\$98,553.80	\$99,017.03	\$99,497.82	\$99,996.87
Parties	\$17,324.60	\$17,344.60	\$17,365.40	\$17,387.03	\$17,409.53	\$17,432.93
Rentals	\$2,000.00	\$2,070.00	\$2,142.50	\$2,217.59	\$2,295.37	\$2,375.93
Child Care	\$34,649.20	\$34,679.20	\$34,710.10	\$34,741.93	\$34,774.71	\$34,808.47
Concessions	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Outdoor Aquatics	\$112,300.00	\$113,455.00	\$114,644.65	\$115,869.99	\$117,132.09	\$118,432.05
Total	\$1,218,306.30	\$1,233,151.90	\$1,248,557.87	\$1,264,545.63	\$1,281,137.42	\$1,298,356.32
Total Cost Recovery	100%	102%	104%	105%	107%	109%

CARY COMMUNITY CENTER WITH GYMNASIUM

BASELINE: REVENUES AND EXPENDITURES

Revenues	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year
Passes	\$726,830.00	\$748,634.90	\$771,093.95	\$794,226.77	\$818,053.57	\$842,595.18
Administration	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Building Maintenance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Custodial	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Fitness	\$54,450.00	\$56,083.50	\$57,766.01	\$59,498.99	\$61,283.95	\$63,122.47
Recreation	\$124,810.00	\$128,554.30	\$132,410.93	\$136,383.26	\$140,474.75	\$144,689.00
Parties	\$7,500.00	\$7,725.00	\$7,956.75	\$8,195.45	\$8,441.32	\$8,694.56
Rentals	\$3,500.00	\$3,605.00	\$3,713.15	\$3,824.54	\$3,939.28	\$4,057.46
Child Care	\$2,500.00	\$2,575.00	\$2,652.25	\$2,731.82	\$2,813.77	\$2,898.19
Concessions	\$15,000.00	\$15,450.00	\$15,913.50	\$16,390.91	\$16,882.63	\$17,389.11
Total	\$934,590.00	\$962,627.70	\$991,506.53	\$1,021,251.73	\$1,051,889.28	\$1,083,445.96

Expenditures	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year
Passes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Administration	\$430,554.50	\$439,249.30	\$448,288.29	\$457,685.14	\$467,454.03	\$477,609.75
Building Maintenance	\$183,362.00	\$184,653.80	\$185,991.12	\$187,375.60	\$188,808.94	\$190,292.89
Custodial	\$134,090.50	\$135,205.50	\$136,355.95	\$137,542.99	\$138,767.81	\$140,031.62
Fitness	\$206,348.00	\$208,387.00	\$210,506.06	\$212,708.34	\$214,997.11	\$217,375.80
Recreation	\$97,677.50	\$98,107.50	\$98,553.80	\$99,017.03	\$99,497.82	\$99,996.87
Parties	\$17,324.60	\$17,344.60	\$17,365.40	\$17,387.03	\$17,409.53	\$17,432.93
Rentals	\$2,000.00	\$2,070.00	\$2,142.50	\$2,217.59	\$2,295.37	\$2,375.93
Child Care	\$34,649.20	\$34,679.20	\$34,710.10	\$34,741.93	\$34,774.71	\$34,808.47
Concessions	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total	\$1,106,006.30	\$1,119,696.90	\$1,133,913.22	\$1,148,675.64	\$1,164,005.33	\$1,179,924.27
Total Cost Recovery	85%	86%	87%	89%	90%	92%

CARY COMMUNITY CENTER WITH INDOOR TURF AND OUTDOOR AQUATICS

BASELINE: REVENUES AND EXPENDITURES

Revenues	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year
Passes	\$900,740.00	\$927,762.20	\$955,595.07	\$984,262.92	\$1,013,790.81	\$1,044,204.53
Administration	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Building Maintenance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Custodial	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Fitness	\$54,450.00	\$56,083.50	\$57,766.01	\$59,498.99	\$61,283.95	\$63,122.47
Recreation/Turf	\$189,910.00	\$195,607.30	\$201,475.52	\$207,519.78	\$213,745.38	\$220,157.74
Parties	\$7,500.00	\$7,725.00	\$7,956.75	\$8,195.45	\$8,441.32	\$8,694.56
Rentals	\$3,500.00	\$3,605.00	\$3,713.15	\$3,824.54	\$3,939.28	\$4,057.46
Child Care	\$2,500.00	\$2,575.00	\$2,652.25	\$2,731.82	\$2,813.77	\$2,898.19
Concessions	\$15,000.00	\$15,450.00	\$15,913.50	\$16,390.91	\$16,882.63	\$17,389.11
Outdoor Aquatics	\$110,500.00	\$113,815.00	\$117,229.45	\$120,746.33	\$124,368.72	\$128,099.79
Total	\$1,284,100.00	\$1,322,623.00	\$1,362,301.69	\$1,403,170.74	\$1,445,265.86	\$1,488,623.84

Expenditures	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year	
Passes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Administration	\$430,554.50	\$439,249.30	\$448,288.29	\$457,685.14	\$467,454.03	\$477,609.75	
Building Maintenance	\$183,362.00	\$184,653.80	\$185,991.12	\$187,375.60	\$188,808.94	\$190,292.89	
Custodial	\$134,090.50	\$135,205.50	\$136,355.95	\$137,542.99	\$138,767.81	\$140,031.62	
Fitness	\$206,348.00	\$208,387.00	\$210,506.06	\$212,708.34	\$214,997.11	\$217,375.80	
Recreation/Turf	\$97,677.50	\$98,107.50	\$98,553.80	\$99,017.03	\$99,497.82	\$99,996.87	
Parties	\$34,149.20	\$34,169.20	\$34,190.00	\$34,211.63	\$34,234.13	\$34,257.53	
Rentals	\$2,000.00	\$2,070.00	\$2,142.50	\$2,217.59	\$2,295.37	\$2,375.93	
Child Care	\$22,570.00	\$22,600.00	\$22,630.90	\$22,662.73	\$22,695.51	\$22,729.27	
Concessions	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Outdoor Aquatics	\$112,300.00	\$113,455.00	\$114,644.65	\$115,869.99	\$117,132.09	\$118,432.05	
Total	\$1,223,051.70	\$1,237,897.30	\$1,253,303.27	\$1,269,291.03	\$1,285,882.82	\$1,303,101.72	
Total Cost Recovery	105%	107%	109%	111%	112%	114%	

CARY COMMUNITY CENTER WITH INDOOR TURF

BASELINE: REVENUES AND EXPENDITURES

Revenues	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year
Passes	\$726,830.00	\$748,634.90	\$771,093.95	\$794,226.77	\$818,053.57	\$842,595.18
Administration	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Building Maintenance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Custodial	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Fitness	\$54,450.00	\$56,083.50	\$57,766.01	\$59,498.99	\$61,283.95	\$63,122.47
Recreation/Turf	\$189,910.00	\$195,607.30	\$201,475.52	\$207,519.78	\$213,745.38	\$220,157.74
Parties	\$7,500.00	\$7,725.00	\$7,956.75	\$8,195.45	\$8,441.32	\$8,694.56
Rentals	\$3,500.00	\$3,605.00	\$3,713.15	\$3,824.54	\$3,939.28	\$4,057.46
Child Care	\$2,500.00	\$2,575.00	\$2,652.25	\$2,731.82	\$2,813.77	\$2,898.19
Concessions	\$15,000.00	\$15,450.00	\$15,913.50	\$16,390.91	\$16,882.63	\$17,389.11
Total	\$999,690.00	\$1,029,680.70	\$1,060,571.12	\$1,092,388.25	\$1,125,159.90	\$1,158,914.70

Expenditures	1st Year	ear 2nd Year 3rd Year		4th Year	5th Year	6th Year
Passes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Administration	\$430,554.50	\$439,249.30	\$448,288.29	\$457,685.14	\$467,454.03	\$477,609.75
Building Maintenance	\$183,362.00	\$184,653.80	\$185,991.12	\$187,375.60	\$188,808.94	\$190,292.89
Custodial	\$134,090.50	\$135,205.50	\$136,355.95	\$137,542.99	\$138,767.81	\$140,031.62
Fitness	\$206,348.00	\$208,387.00	\$210,506.06	\$212,708.34	\$214,997.11	\$217,375.80
Recreation/Turf	\$97,677.50	\$98,107.50	\$98,553.80	\$99,017.03	\$99,497.82	\$99,996.87
Parties	\$34,149.20	\$34,169.20	\$34,190.00	\$34,211.63	\$34,234.13	\$34,257.53
Rentals	\$2,000.00	\$2,070.00	\$2,142.50	\$2,217.59	\$2,295.37	\$2,375.93
Child Care	\$22,570.00	\$22,600.00	\$22,630.90	\$22,662.73	\$22,695.51	\$22,729.27
Concessions	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total	\$1,110,751.70	\$1,124,442.30	\$1,138,658.62	\$1,153,421.04	\$1,168,750.73	\$1,184,669.67
Total Cost Recovery	90%	92%	93%	95%	96%	98%

CARY AQUATIC CENTER

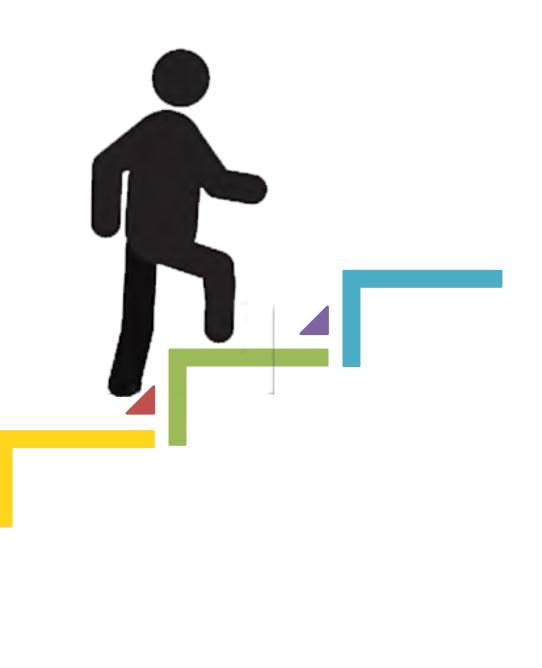
BASELINE: REVENUES AND EXPENDITURES

Revenues	1st Year	2nd Year	3rd Year	4th Year	5th Year	6th Year
Outdoor Aquatics	\$199,750.00	\$205,742.50	\$211,914.78	\$218,272.22	\$224,820.38	\$231,565.00
Total	\$199,750.00	\$205,742.50	\$211,914.78	\$218,272.22	\$224,820.38	\$231,565.00
Expenditures	1th Year	2nd Year	3rd Year	4th Year	5th Year	6th Year
Expenditures Outdoor Aquatics	1th Year \$269,760.15	2nd Year \$277,852.95	3rd Year \$286,188.54	4th Year \$294,774.20	5th Year \$303,617.43	6th Year \$312,725.95
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Next Steps

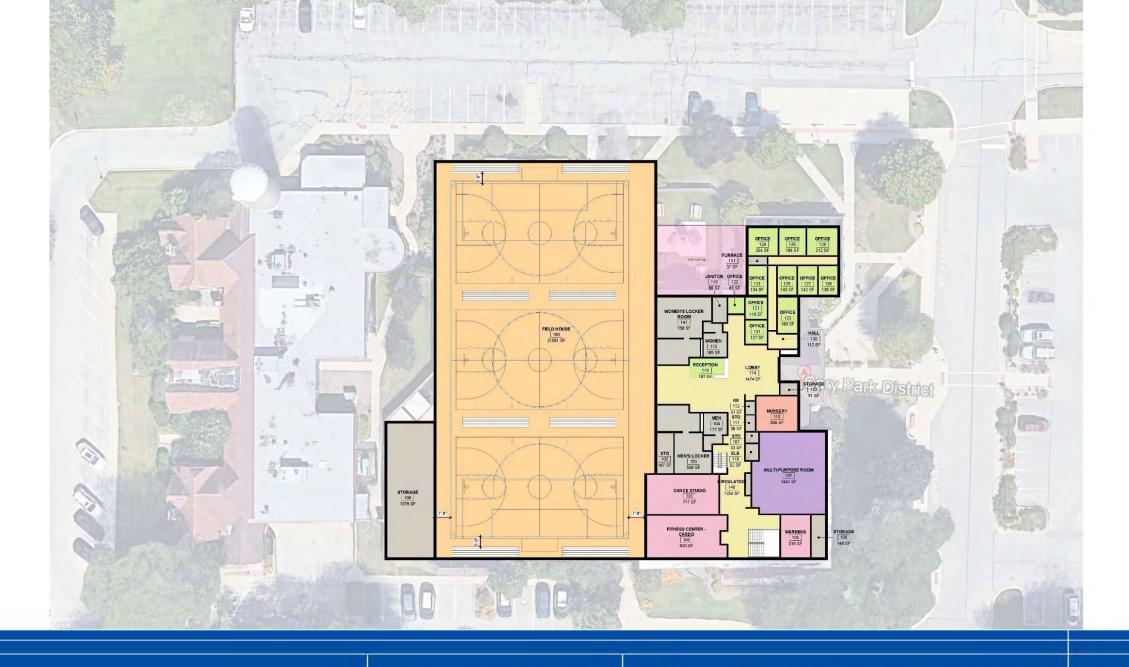
 Review proposed options and provide feedback

Finalize documents



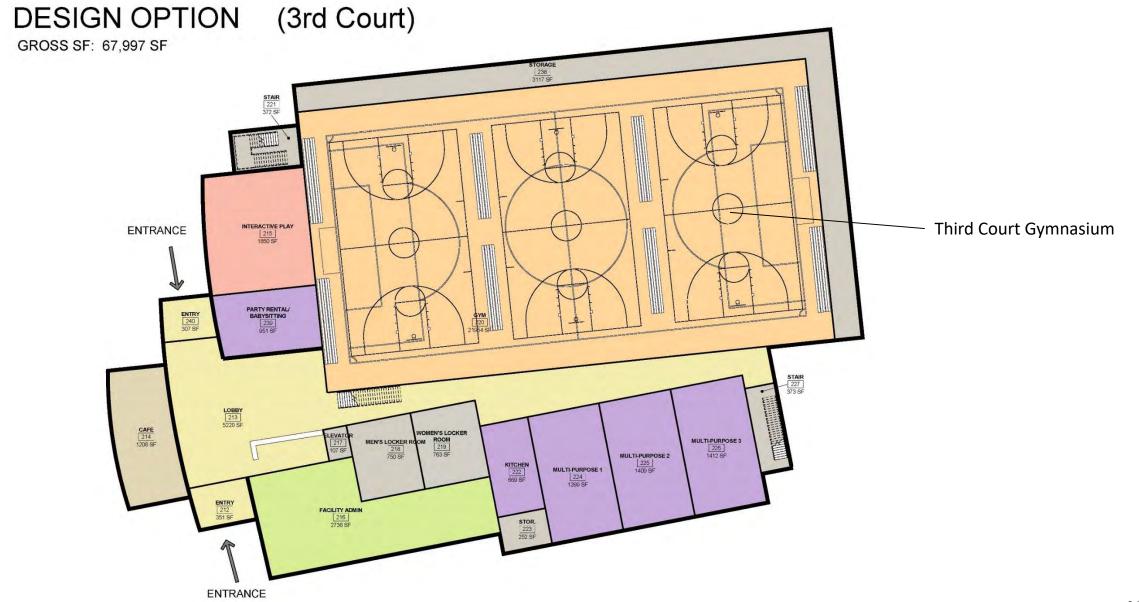


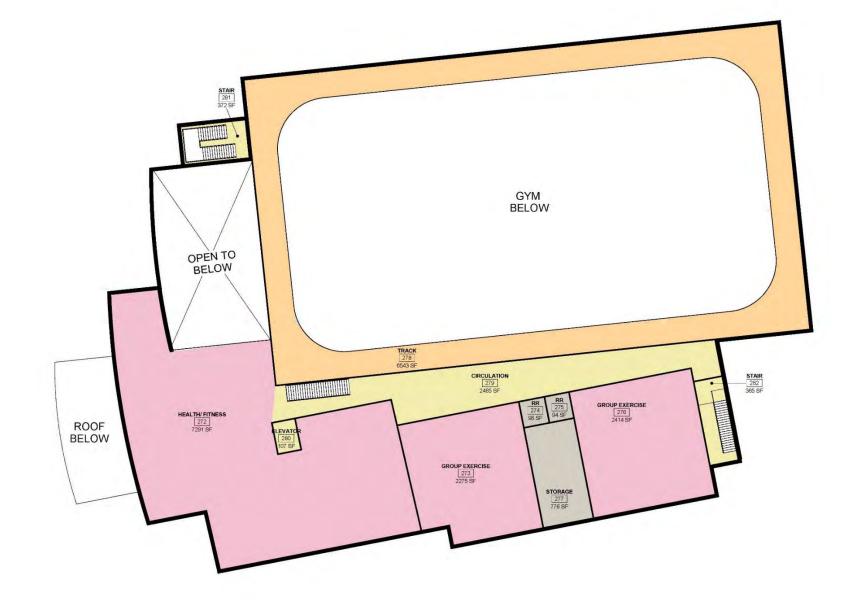






SITE PLAN- B



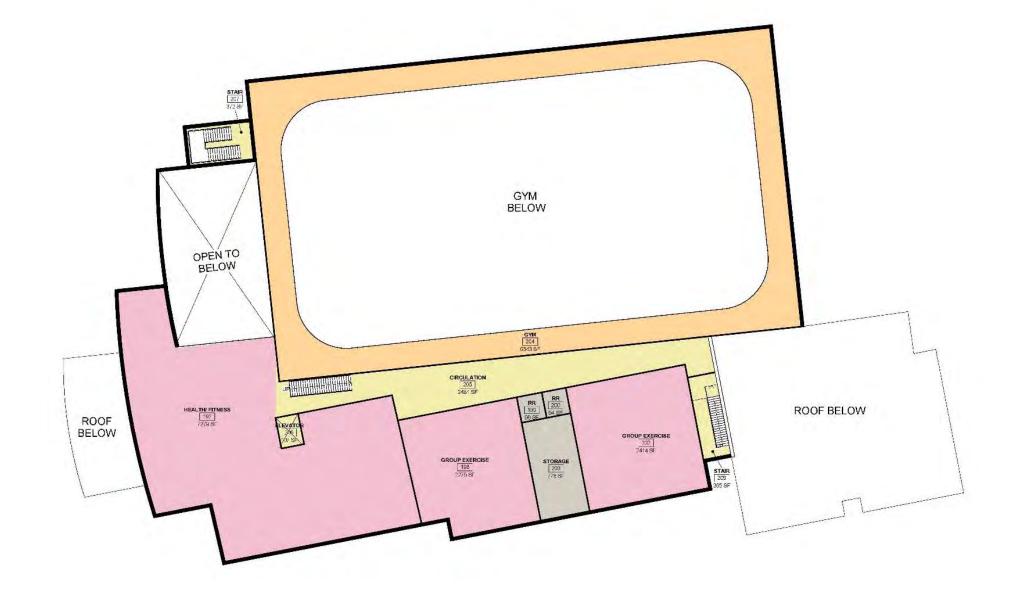


DESIGN OPTION PRE-SCHOOL GROSS SF: 74,173 SF STORAGE | 190 | | 3117 SF 5TAIR 169 372 SF **ENTRANCE** PARTY RENTAL/ BABYSITTING 200 961 SF ENTRY 210 307,8= **Pre-School** CORRIDOR 211 4237 SF 178 605 SF PRE-SCHOOL 1 177 904 SF 158 1206 S MULTI-PURPOSE 3 175 14'2 SF WOMEN'S LOCKER ROOM 106 763 SF MULTI-PURPOSE 2 74 1409 SF MEN'S LOCKER ROOM 165 750 SF MULTI-PURPOSE 1 173 1369 SF PRE-SCHOOL 4 ENTRY 100 351 SF FACILITY ADMIN 163 2736 SF PRE-SCHOOL 3 [186] 80' SI

212

Multi-Purpose Rooms

ENTRANCE



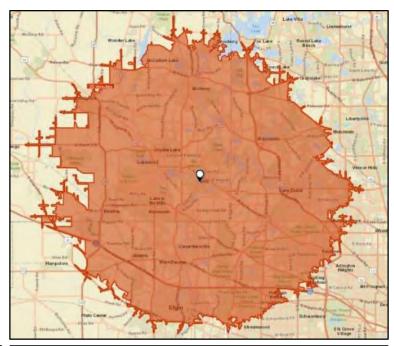
MARKET ANALYSIS UPDATE

Methodology

- ➤ The Consulting Team utilized an approximate 30minute drive time from Cary Park District's Administrative Office
- > The assessment focused on:
 - Community / Recreation Centers
 - > Fitness Centers
 - Aquatic Facilities









Overview

- > Study included:
 - > 22 Rec / Fitness Centers
 - 26 Aquatic Facilities
- Facilities included: YMCAs, facilities from surrounding municipalities, and private operations
- Only 27% of Rec / Fitness Centers and 27% of Aquatic Centers identified are within a 15-min drivetime

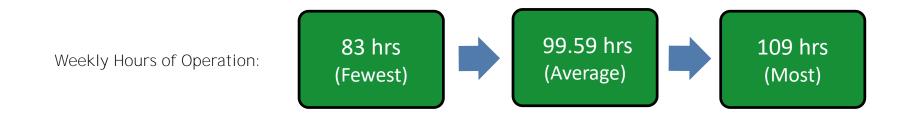
Recreation & Fitness Centers	Aquatic Centers
Cary Park District Community Center **	Cary Park District Community Center **
Sage YMCA **	Sage YMCA **
Centegra Health Bridge Fitness Center (Crystal Lake) **	Dolphin Swim Club **
Centegra Health Bridge Fitness Center (Huntley) **	Lions Armstrong Memorial Pool **
Canlan Sportsplex **	Bear Paddle Swim School **
Life Time Fitness (Algonquin) **	Life Time Fitness (Algonquin) **
Barrington Park District - Fitness and Recreation Center	Barrington Park District - Aquatic Center **
LA Fitness (Lake Zurich)	Dolphin Cove Family Aquatic Center
LA Fitness (West Dundee)	LA Fitness (Lake Zurich)
Rakow Center	LA Fitness (West Dundee)
McHenry Recreation Center	Rakow Center
Randall Oaks Community Center	Merkel Aquatic Center
Foglia YMCA	Foglia YMCA
BuehlerYMCA	Bue hler YMCA
Woodstock Recreation Center	Hawthorn Woods Aquatic Center
Prairie Stone Sports & Wellness Center	Stingray Bay Family Aquatic Center
Falcon Park Recreation Center	Lords Park Family Aquatic Center
Midtown Athletic Club	Wing Park Family Aquatic Center
The Centre of Elgin	Adventure Island/Lap Pool
Community & Fitness Center (Palatine)	Prairie Stone Sports & Wellness Center
Taylor Family Branch YMCA (Elgin)	The Centre of Elgin
Mundelein Community Center	Palatine Family Aquatic Center
	Taylor Family Branch YMCA (Elgin)
** Facilities within 15-minute drive time	Woodstock Water Works
i acinties within 13-minute arive time	Seascape Family Aquatic Center
	Park View Health & Fitness Center (Mundelein CC)

Recreation / Fitness Centers

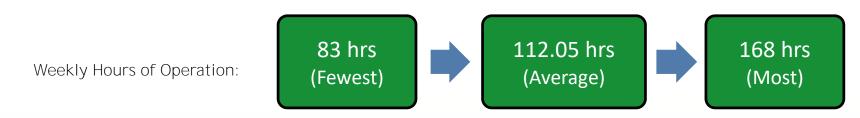
Recreation & Fitness Center Amenities Provided	Distance (min.)	Gymnasium	Running/Walking Track	Racquet Court	Fitness Center	Group Exercise Studio	Locker Rooms	Teen Center/ Programs	Class / Meeting Spaces	Child Care	Rentals	Senior Center/ Programs	Concessions / Juice Bar	Warm Water Therapy	Personal Training	Sauna/Steam Room
Cary Park District Community Center	0				Х	Х	Χ		Χ		Х				Χ	
Sage YMCA	9	Х		Х	Χ	Χ	Χ	Х	Χ	Χ	Χ	Χ			Х	
Centegra Health Bridge Fitness Center (Crystal Lake)	11			Х	Χ	Χ	Χ			Χ					Χ	
Canlan Sportsplex	11	Х			Χ				Χ	Χ	Χ	Χ	Χ		Χ	
Life Time Fitness (Algonquin)	14	Х		Х	Х	Χ	Χ		Χ	Χ				Х	Χ	Χ
Barrington Park District - Fitness and Recreation Center	15	Х			Χ	Χ	Χ				Χ	Χ			Χ	
LA Fitness (West Dundee)	17	Х		Χ	Х	Х	Χ			Χ			Χ		Χ	Χ
LA Fitness (Lake Zurich)	20	Х		Χ	Χ	Χ	Χ			Χ			Χ		Х	Χ
Centegra Health Bridge Fitness Center (Huntley)	18			Х	Х	Х	Χ			Χ					Χ	
Rakow Center	19	Х	Х	Χ	Χ				Χ		Χ			Χ		Χ
McHenry Recreation Center	19				Χ	Χ	Χ		Χ	Χ	Χ	Χ				
Randall Oaks Community Center	21	Χ	Χ		Χ				Χ	Χ	Χ					
Foglia YMCA	25	Х			Χ	Χ	Χ	Х	Χ	Χ	Χ	Χ			Χ	Χ
Buehler YMCA	22	Х			Χ	Χ	Χ	Х	Χ	Χ	Χ	Χ			Χ	Χ
Woodstock Recreation Center	24	Х	Х	Χ	Χ	Χ	Χ		Χ	Χ	Χ	Χ		Χ	Χ	Χ
Prairie Stone Sports & Wellness Center	24	Х			Χ	Χ	Χ			Χ					Χ	
Falcon Park Recreation Center	27	Х	Х						Χ		Χ					
Midtown Athletic Club	25	Х	Х	Х	Χ	Χ	Χ		Χ	Χ			Χ	Χ	Χ	Χ
The Centre of Elgin	26	Х	Х	Χ	Χ	Χ	Χ	Х	Χ	Χ	Χ	Χ		Χ	Χ	
Community & Fitness Center (Palatine)	27	Х	Х		Χ	Χ	Χ	Χ	Χ	Χ	Χ				Χ	
Taylor Family Branch YMCA (Elgin)	28	Х			Χ	Χ	Χ	Х	Χ	Χ	Χ		Χ		Χ	Χ
Mundelein Community Center/Park View Health & Fitness Center	34	Х	Х		Χ	Χ	Χ		Χ	Χ	Χ	Χ			Χ	

Hours of Operation

- > CPD Community Center: 102.5 hours per week
- Recreation / Community Centers (14):



> Fitness Centers (15):



Facility Rental Rates

- Rental rates assessed for gym space, sport fields, meeting spaces, and multipurpose rooms
- > Rates are on a per hour basis, and include rates specified by residency:



Facility Membership Rates

Membership Pricing Breakdown								
	Youth	Young Adult	Adult	Senior	Family/Household			
Cary Park District Community Center (Fitness Membership)	-	R: \$16-\$19 per month NR: \$24-\$29 per month	R: \$16-\$19 per month NR: \$24-\$29 per month	R: \$13-\$15 per month NR: \$20-\$23 per month	R: \$32-\$38 per month NR: \$48-\$57 per month			
Buehler YMCA	\$26 per month	\$29 per month	\$64 per month	-	\$95 per month \$109 per month			
Taylor Family Branch YMCA * +\$25 joiner fee	\$21 per month	\$25 per month	\$44 per month	\$33 per month	\$68 per month			
Foglia YMCA	\$26 per month	\$29 per month	\$64 per month	-	\$95 per month \$109 per month			
Sage YMCA	\$26 per month	\$29 per month	\$60 per month	-	\$95 per month \$109 per month			
McHenry Recreation Center	-	\$27 per month * R-\$30 enroll. fee * NR-\$50 enroll. fee	\$35 per month * R-\$30 enroll. fee * NR-\$50 enroll. Fee	\$27 per month * R-\$30 enroll. fee * NR-\$50 enroll. Fee	(add'l household) \$21 per month * R-\$20 enroll. fee * NR-\$30 enroll. fee			
Woodstock Recreation Center	FREE w/parent member	\$32-\$45 per month Student (14-25): \$20-\$30/mo	\$32-\$45 per month	\$23-\$32 per month	(add'l household member) \$23-\$35 per month			
** Community Fitness Center (Palatine)	R-\$11 per month NR-\$14 per month		R-\$12 per month NR-\$15 per month	R - \$11 per month NR-\$14 per month	(add'l household member) R-\$10 per month NR-\$12 per month			

^{*} One-time Fee is required for new member application

^{**} R-Resident; NR-Non-Resident

Fitness Program Rates

Fitness Facilities	Programs/Classes	Fitness Pricing					
CPD Fitness Center	Personal Training, fitness assessments, and group fitness	Personal Training: Requires \$45 fitness assessment 30-min: \$23 / 5 sessions: \$98 / 10 sessions: \$175 1-hr: \$40 / 5 sessions: \$190 / 10 sessions: \$350 Semi-Private (2 ppl) 1-hr: \$55 / 5 or 10 sessions: \$225 or \$42 Group Fitness Classes Drop-In: R-\$6/NR-\$9 Unlimited Pass (each season): R-\$108/NR-\$162 Unlimited Pass (2 seasons): R-\$188/NR-\$282 Punch Card (5 punches): R-\$30/NR-\$45 Punch Card (10 punches): R-\$60/NR-\$90 Punch Card (15 punches): R-\$90/NR-\$135					
Centegra Health Bridge Fitness Center (Crystal Lake)	Group Fitness, Personal Training, Health & Nutrition Program	Personal Training & Group Fitness Pricing: Members-\$90, Non-Members-\$115					
Life Time Fitness (Algonquin)	Spa, Weight Loss Program, Personal Training, Group Fitness, Pilates, Yoga	<u>Day Pass</u> : (1 Pass)-\$25 (5 Passes)-\$100 <u>Monthly Fee</u> : \$75/mo.					
Barrington Park District Recreation and Fitness Center	Group Fitness, Personal Training, Yoga	Team Training: (Adult) Resident-\$69, Non-Resident-\$74 (Seniors) Resident-\$53, Non-Resident-\$58					
LA Fitness (West Dundee)	Group Fitness, Personal Training, Whirlpool Spa, Sauna	Online Membership: *Initiation Fee - \$99 (Single Club) \$25.99/mo. (Multi Club) \$35.99/mo.					
Centegra Health Bridge Fitness Center (Huntley)	Group Fitness, Personal Training, Health & Nutrition Program	Personal Training & Group Fitness Pricing: Members-\$90, Non-Members-\$115					
LA Fitness (Lake Zurich)	Group Fitness, Personal Training, Whirlpool Spa, Sauna	Online Membership: *Initiation Fee - \$99 (Single Club) \$25.99/mo. (Multi Club) \$35.99/mo.					

Aquatic Facilities

Aquatic Center Amenities Provided	Distance (min.)	Zero Depth Entry	Lap Swim Lanes	Diving Boards	Water Play Features	Outdoor Pool	Indoor Pool	Camps/Clinics	Child Care	Swim Clubs/ Teams	Concessions / Juice Bar
Cary Park District Community Center	0		Χ	Χ		Χ		Χ		Χ	Х
Sage YMCA	9		Χ	Χ			Χ	Χ	Χ	Χ	
Dolphin Swim Club	9		Χ	Χ	Χ		Χ	Χ		Χ	Χ
Centegra Health Bridge Fitness Center (Crystal Lake)	11	Х	Χ		Χ	Χ	Χ			Χ	
Lions Armstrong Memorial Pool	10		Χ	Χ	Χ	Χ				Χ	
Bear Paddle Swim School	13		Χ	Χ	Χ		Х	Χ	Χ		
Life Time Fitness (Algonquin)	14		Χ		Χ	Х	Х	Χ	Χ		
Barrington Park District - Aquatic Center	14		Χ	Х	Χ	Х		Х		Х	
Dolphin Cove Family Aquatic Center	18	Χ		Χ	Χ	Х					Χ
LA Fitness (West Dundee)	17		Χ				Χ		Χ		Χ
Centegra Health Bridge Fitness Center (Huntley)		Χ	Χ		Χ	Χ	Χ			Χ	
Rakow Center	19		Χ	Х			X			Χ	
LA Fitness (Lake Zurich)	21		Χ				Х		Χ		Χ
Merkel Aquatic Center	18		Χ	Χ	Χ	Х		Χ		Χ	
Foglia YMCA	25		Χ	Χ			Χ	Χ	Χ	Χ	
Buehler YMCA	22		Χ	Х			Х	Х	Х	Χ	
Hawthorn Woods Aquatic Center	24	Χ	Х	Х	Χ	Х		Χ		Χ	Χ
Stingray Bay Family Aquatic Center	23	Χ		Χ	Χ	Х				Χ	Χ
Lords Park Family Aquatic Center	27	Χ			Χ	Х					
Wing Park Family Aquatic Center	26	Х			Χ	Х					
Adventure Island/Lap Pool	26	Х	Χ	Χ	Χ		Χ	Χ			
Prairie Stone Sports & Wellness Center	24		Χ		Χ		Х		Χ		
The Centre of Elgin	26		Х	Х	Χ		Χ	Χ			
Midtown Athletic Club						Х	Х	Χ		Χ	
Community & Fitness Center (Palatine)						Χ	Х	Χ		Х	
Palatine Family Aquatic Center			Χ	Χ	Χ	Χ	Χ				
Taylor Family Branch YMCA (Elgin)			Χ	Χ			Χ	Χ	Χ	Χ	
Woodstock Water Works			Χ		Χ		Χ				
Seascape Family Aquatic Center	28	Χ		Χ	Χ	Χ		Χ			
Park View Health & Fitness Center (Mundelein Community Center)			Χ	Χ			Χ	Χ	Χ	Χ	

Instructional Swim Rates

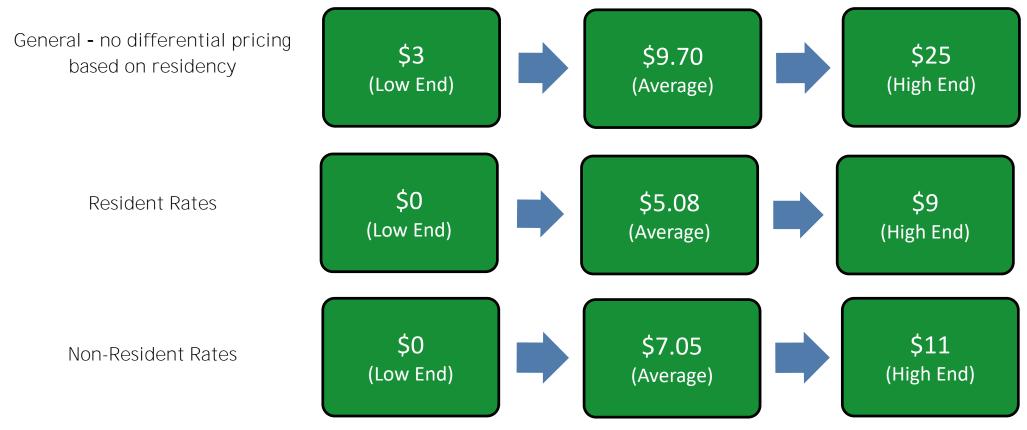
Hourly rates for instructional swimming programs:



CPD 2019 Rates are tbd

Open Swim Rates

Hourly rates for open swimming programs:



CPD 2019 Rates are tbd

Aquatic Season Pass Rates

Individual Rates for Season Pool Pass:



CPD Membership Fees/ Passes

Season Passes 2019:

Student: R \$38-\$42 / NR \$63
Adult: R \$45-\$50 / NR \$75
Senior: R \$38-\$42 / NR \$63
Family of 2: R \$60-\$66 / NR \$99
Family of 3: R \$81-\$89 / NR \$134
Family of 4: R \$102-\$112 / NR \$169
Family of 5: R \$123-\$135 / NR \$204
Senior Family of 2: R \$54-\$60 / NR \$90